

BROKER POINT SYSTEM

This is for informational purposes only. These are guidelines the Commission uses as an aide in the determination of whether an applicant for a broker's license meets the active experience requirement established by K.S.A. 58-3039(d)(1) and (e). The expected benchmark for an applicant is a total of 20 or more points. Applications are reviewed on a case-by-case basis, and points are awarded solely at the Commission's discretion.

	Maximum Points Awarded	
Number of years licensed as a real estate salesperson or broker on active status	1 point per year	Maximum 10 points
Builder * **	1 point per first year	1 point each five years thereafter
Developer * **	1 point per first five years	1 point each year thereafter up to Maximum of 15 points
Appraiser * **	1 point per first year	1 point each five years thereafter
Corporate Lease/Acquisition Manager **	1 point per year	Maximum 15 points
Supervising Broker **	1 point per year	Maximum 15 points
Transaction Manager/Transaction Administrator/Licensed Assistant **	1 point per year	Maximum 15 points
Real Estate Trainer in a real estate office **		Maximum 1 point
Title Examiner **	1 point per first year	1 point each five years thereafter
Closing Examiner **	1 point per first year	1 point each five years thereafter
Mortgage Broker **	1 point per first year	1 point each five years thereafter
Mortgage Lender **	1 point per first year	1 point each five years thereafter
Attorney with real estate experience **	1 point per year	Maximum 15 points
Real Estate Educator **	1 point per year	Maximum 5 points
Completed Transactions ***	Minimum of 10 transactions to receive 1 point	1 point per transaction thereafter Maximum of 5 points for personal transactions
Pending Transactions		None
Current Listings/Expired Listings		None
Real estate experience received more than five years ago	1 point per year	Maximum 5 points
Bachelor Degree in Real Estate		Maximum 2 points
Minor Degree in Real Estate		Maximum 1 point
Designations	1 point per national designation 1 point per school, company or local board designation, but 1 point maximum	Maximum 2 points for all approved designations

* Applicant must have a minimum of one year experience to receive 1 pt.

** Applicant must submit resume, position description, letter of recommendation from supervising broker (if applicable).

*** Investors should be listed under Completed Transactions with a Max of 5 pts for personal transactions. Investors must submit resume, position description, and include role in each transaction.