

# KREC Approved Continuing Education Providers

Schools are listed alphabetically. Scroll through the pages to find available courses by school.

To search by topic: Click the keys "Ctrl-F" to open a Find box at the bottom of your screen. Then type a keyword (e.g., Commercial, Core).

## 1st Attempt (At Your Pace Online)

1383 2nd Ave  
Gold Hill OR 97525  
[www.ayporealestate.com](http://www.ayporealestate.com)  
Phone (877) 724-6150  
Fax

Tony Bowers  
[contact@atyourpaceonline.com](mailto:contact@atyourpaceonline.com)

Code **ED0059**  
Alternate Location/Contact Inf  
[programs@atyourpaceonline](mailto:programs@atyourpaceonline)

### Course Offerings

		Hours	Classroom	Distance
E17617	Equality and Money in Real Estate	6	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17618	Fair Housing, Financing & Legal Agreements	9	<input type="checkbox"/>	<input checked="" type="checkbox"/>
M17624	Required Salesperson & Broker Core	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
MB7621	Required Broker Core: Trust Account & Brokerage Mgmt	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>

## 360 Training.Com

6801 N Capital of TX Hwy Ste 150  
Austin TX 78731  
[www.360training.com](http://www.360training.com)  
Phone (888) 360-8764  
Fax (512) 853-2657

Mohammed Itratullah  
[mohammed.itratullah@360training.com](mailto:mohammed.itratullah@360training.com)  
Jonny White  
[jonny.white@360training.com](mailto:jonny.white@360training.com)

Code **ED0055**  
Alternate Location/Contact Inf  
[faisal.sarosh@360training.co](mailto:faisal.sarosh@360training.co)

### Course Offerings

		Hours	Classroom	Distance
A17457	Estimating the Gross Living Area	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
A17460	Real Estate Appraisal	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17454	1031 Real Estate Exchange	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17455	Asset Management	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17456	Deeds	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17458	Home Inspection	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17459	Liens, Taxes and Foreclosures	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17461	Real Estate Math	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17462	Real Property Ownership and Land Use	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17463	Titles and Records	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>

## Advanced Radon Technologies

640 Scott St

Valley Center KS 67147

[advancedradontechnologies.com](http://advancedradontechnologies.com)

Phone(316) 640-1146

Fax

Amy Anderson

[amy@advancedradontechnologies.com](mailto:amy@advancedradontechnologies.com)

Code ED0058

Alternate Location/Contact Inf

### Course Offerings

Hours Classroom Distance

E17592	Radon Education in Real Estate	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
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## American Dream Real Estate School, LLC

795 Midland Street

Brighton CO 80601

<http://americandreamreschool.com>

Phone(844) 223-7326

Fax

Todd Cordrey

[states@americandreamreschool.com](mailto:states@americandreamreschool.com)

Code ED0106

Alternate Location/Contact Inf

### Course Offerings

Hours Classroom Distance

E17841	Advanced CFPB: How to Avoid Being Embarrassed at Clo	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17842	Common Mistakes Made by Real Estate Rookies and the	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17843	Contracts and Risk Management	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17844	Finance Basics "Know your Numbers"	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17845	Listing Agreements That Work	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17846	Multiple Offers, Escalation Clauses, and Hot Markets	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17847	Recognizing Discrimination in Fair Housing	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17848	Safety for Brokers While Showing Properties and Staging	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17849	Short Sales for Success	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17850	Sound Practices for the Preparation and Presentation of E	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17851	Valuation, Marketing, Negotiations, & Closing the Sale	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17852	Working with Fix and Flip Real Estate Investors	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>

## Career Academy of Real Estate - Penfed Realty

12021 E 13th, Bldg 100

Wichita KS 67206

[www.penfedks.com](http://www.penfedks.com)

Phone(316) 425-2841

Fax (316) 636-2744

Patrick Kelly

[patrick.kelly@penfedrealty.com](mailto:patrick.kelly@penfedrealty.com)

Code ED0057

Alternate Location/Contact Inf

### Course Offerings

Hours Classroom Distance

E17466	NAR Code of Ethics	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17467	Short Sale and the Consumer	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17468	Helping the Consumer Negotiate the Deal	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>

E17469	Lawsuits and the Real Estate Transaction	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17470	Title Insurance and Closing: How to Protect and Better Se	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17471	Property Inspections, What a Consumer Should Know	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17472	Informing Customers on Radon Issues	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17473	ABC's of Mortgage Lending	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17482	Nailing it all Together	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17593	Understanding Flooring Related Issues for HomeOwners	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17722	Science of Remodeling	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
M17464	Required Salesperson & Broker Core	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
MB7465	Required Broker Core: Common Violations	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>

### Career Education Systems Inc

8600 Ward Pkwy Ste 2080

Kansas City MO 64114

[www.ceskc.com](http://www.ceskc.com)

Phone (800) 748-7715

Fax

Mark Barker

Wichita Code: ED0100

Online Code: ED0101

Code ED0002

Alternate Location/Contact Inf

3450 N Rock Road Ste 404

Wichita KS 67206

(316) 651-0652

[www.cecheap.com](http://www.cecheap.com)

<b>Course Offerings</b>		Hours	Classroom	Distance
A17106	Appraisal Essentials	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17037	Selling New Homes in the 2000s	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17038	Showing Homes: Selling Without Misrepresentation	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17039	Organizational Skills for the Fiduciary	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17040	Making Contracts and People Understandable	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17041	Monopoly - It's Not Just a Game Anymore	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17042	Prospecting: Educating the Public About Real Estate Servi	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17043	Financing in the 2000s	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17044	Lawsuits	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17045	Examining Offer: Changing "For Sale" to "Sold"	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17046	Fair Housing - The Issue Isn't Black and White	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17047	Home Styles and Design: What's Old, What's New	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17048	Priced to Sell: It Can Be Done	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17049	The Marketing Process: List to Sell	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17050	New Home Construction	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17051	New Home Construction	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17052	Demonstrating Commercial Property with Power	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17053	Pricing Commercial Property with Power	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>

E17054	Building a Real Estate Team	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17055	Understanding Environmental Issues	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17056	Contract for Deed: How to Use Effectively	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17057	Lease Option/Purchase	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17058	Getting Started in Office Property	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17059	Understanding Agency I - Theory and Practice	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17060	Understanding Agency II - Service Delivery (REBAC)	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17061	Understanding Agency III - Marketing and Promotion (RE	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17062	Understanding Agency IV - Relocation/Office Policy (REB	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17063	Commercial Lawsuits: Be Careful Out There	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17064	Commercial Leasing: Plugging Loopholes	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17065	1031 Exchanges	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17066	1031 Exchanges	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17067	Contracts	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17068	Home Inspections: Slaying the Deal Killer	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17069	Scruples - A Guide to Ethical Decision Making	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17070	Negotiating	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17071	Real Estate Confronts Reality	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17072	Service Power	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17073	Listing Presentations That Sizzle	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17074	Using Technology to Serve Real Estate Consumers	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17075	Anatomy of a House	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17076	Title Work: Avoiding Problems and Getting Deals Closed	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17077	The Code of Ethics	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17078	The Code of Ethics	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17079	Missouri Core Curriculum: Real Property Law	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17080	Missouri Core	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17081	Non-Risky Business	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17082	Property Management	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17083	Commercial Code of Ethics	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17084	Commercial Missouri Core	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17085	Effective Negotiating for Real Estate Professionals - Part	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17086	Effective Negotiating for Real Estate Professionals - Part	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17087	Creating Wealth Through Residential Investing	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17088	FHA Today	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>

E17089	Closing the Deal	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17090	Survive and Thrive in a Declining Market	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17091	Meth: What Every Agent Should Know	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17092	Meth: What Every Agent Should Know	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17093	Short Sales and Foreclosures	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17094	Mortgage Fraud and RESPA	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17095	Real Estate Law	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17096	Effective Negotiating	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17097	Foreclosures and Short Sales	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17098	Creating Wealth Through Residential Investing	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17099	Missouri Core: Representation Options	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17100	How to Attract More Buyers and Create More Sales	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17101	Shopping Center Leasing: Going Green and Lease Negoti	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17102	Missouri Core: Representation Options	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17103	Credit Scores	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17104	Short Sales and Foreclosures: What Real Estate Professi	6	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17105	Fair Housing	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17107	Mortgage Fraud	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17108	Broker Price Opinion Resource	6	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17109	Networking and Real Estate	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17110	Staging a Home: Benefitting Clients and Customers Alike	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17111	Economic Development Financing	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17477	Certified Negotiation Expert	9	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17551	Identity Theft	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17552	Representation Options in the Commercial Spotlight	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17566	Virtual World: Protecting and Promoting Client Interests	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17703	Why Do You Do What You Do?	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17838	Why Do You Do What You Do?	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
M17032	Required Salesperson & Broker Core	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
M17033	Required Salesperson & Broker Core	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
M17557	Required Salesperson & Broker Core: Commercial Spotlig	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
MB7034	Required Broker Core: Managing Your Brokerage	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
MB7035	Required Broker Core: Experienced Agent Issues	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
MB7036	Required Broker Core	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
MB7556	Required Broker Core: Commercial Spotlight	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>

## CLE International

7995 East Prentice Ave Ste 200  
Greenwood Village, CO 80111

[www.cle.com](http://www.cle.com)

Phone (303) 377-6600

Fax (303) 321-3620

Mark Rackley

[mr@cle.com](mailto:mr@cle.com)

Code ED0090

Alternate Location/Contact Inf

### Course Offerings

E17789 Meyer on Leases

Hours

7

Classroom



Distance



## Council of Residential Specialists

430 N Michigan Ave Ste 300  
Chicago IL 60611

[www.crs.com](http://www.crs.com)

Phone (800) 462-8841

Fax (312) 321-4440

Regina Harvey

[rharvey@crs.com](mailto:rharvey@crs.com)

Code ED0064

Alternate Location/Contact Inf

Ext 4440

### Course Offerings

E17665 CRS 120 Converting Leads Into Closings

8



E17666 CRS 121 Win-Win Negotiation Techniques

8



E17667 CRS 122 Building a Team to Grow Your Business

3



E17668 CRS 200 Business Planning and Marketing for Residential

9



E17669 CRS 201 Listing Strategies for the Residential Specialist

9



E17670 CRS 202 Effective Buyer Sales Strategies

9



E17671 CRS 204 Buying and Selling Income Properties

9



E17672 CRS 205 Financing Solutions to Close the Deal

9



E17673 CRS 206 Technologies to Advance Your Business

9



E17674 CRS 210 Building an Exceptional Customer Service Refer

9



E17745 CRS 123 Mastering Relevant, Consumer-Focused Marketi

8



E17746 CRS 124 Turning New Homes Into Ongoing Revenue

8



## Dennis Walsh & Associates

2222 Colony Plaza  
Newport Beach, CA 92660

Phone (949) 734-4252

Fax (949) 706-3502

Jenny Vita

[jvita@sellnewhomes.com](mailto:jvita@sellnewhomes.com)

Code ED0063

Alternate Location/Contact Inf

### Course Offerings

E17627 Certified New Home Specialist - Part One

3



E17628 Certified New Home Specialist

9



E17629 Residential Construction Certified

9



## Department of Veteran's Affairs

One Federal Dr  
St Paul MN 55111

Phone (800) 827-0611  
Fax (612) 970-5496

Tim Knutson  
[timothy.knutson@va.gov](mailto:timothy.knutson@va.gov)

Code ED0042  
Alternate Location/Contact Inf  
x3716

### Course Offerings

	Hours	Classroom	Distance
E17174 VA Home Loans Educational Seminar	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>

## dotloop

700 W Pete Rose Way #446  
Cincinnati OH 45203

[www.dotloop.com](http://www.dotloop.com)  
Phone (513) 739-5397  
Fax

Meghan Ferguson  
[mferguson@dotloop.com](mailto:mferguson@dotloop.com)

Code ED0093  
Alternate Location/Contact Inf

### Course Offerings

	Hours	Classroom	Distance
E17797 Managing Online Transactions	3	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>

## Gaughan & Connealy

4400 College Blvd Ste 190  
Overland Park KS 66211

[www.MidwestEstatePlan.com](http://www.MidwestEstatePlan.com)  
Phone (913) 262-2000  
Fax (913) 904-1348

Christopher Gaughan  
[Chris@MidwestEstatePlan.com](mailto:Chris@MidwestEstatePlan.com)

Code ED0081  
Alternate Location/Contact Inf

### Course Offerings

	Hours	Classroom	Distance
E17689 Listing Homes for Disabled or Deceased Clients	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>

## Home Warranty, Inc.

PO Box 1  
Rock Rapids, IA 51246

[www.homewarrantyinc.com](http://www.homewarrantyinc.com)  
Phone (877) 977-4949  
Fax (866) 977-4949

Lauren Van't Hof  
[laurenv@homewarrantyinc.com](mailto:laurenv@homewarrantyinc.com)

Code ED0091  
Alternate Location/Contact Inf

### Course Offerings

	Hours	Classroom	Distance
E17776 The Insider's Guide to Home Warranties	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>

## InterNACHI

1750 30th St Ste 301  
Boulder, CO 80301

[www.nachi.org](http://www.nachi.org)  
Phone (303) 225-9149  
Fax

Benjamin Gromicko  
[education@internachi.org](mailto:education@internachi.org)  
Moranda Evans

Code ED0088  
Alternate Location/Contact Inf

### Course Offerings

	Hours	Classroom	Distance
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E17762	Home Energy Efficiency for Real Estate Professionals	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17763	Saving Home Energy for Real Estate Professionals	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>

### International Council of Shopping Centers, Inc (ICSC)

1221 Ave of the Americas, FL 41

New York, NY 10020

[www.icsc.org](http://www.icsc.org)

Phone(917) 488-5694

Fax

Casey Adams

[cadams@icsc.org](mailto:cadams@icsc.org)

Code ED0105

Alternate Location/Contact Inf

#### Course Offerings

		Hours	Classroom	Distance
E17839	ICSC 2018 Heartland States Idea Exchange	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>

### Kansas Association of Realtors

3644 SW Burlingame Rd

Topeka KS 66611-2050

[www.kansasrealtoreducation.com](http://www.kansasrealtoreducation.com)

Phone(800) 366-0069

Fax

Rod McIntyre

[rmcintyre@kansasrealtor.com](mailto:rmcintyre@kansasrealtor.com)

Jackie Hovey

(785) 267-3610 Ext 2129

Code ED0007

Alternate Location/Contact Inf

(785) 267-3610

[jhovey@kansasrealtor.com](mailto:jhovey@kansasrealtor.com)

#### Course Offerings

		Hours	Classroom	Distance
E17019	Negotiation	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17020	Stellar Seller Services	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17193	Understanding the Residential Structure (GRI 102R)	9	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17194	Legal Environment of Real Estate (part of GRI 103R)	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17195	Legal Environment of Real Estate	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17196	Contract Law (part of GRI 103R)	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17197	NAR Code of Ethics and Kansas RE License Law - REAL	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17198	Real Estate Investment and Management (GRI 105R)	9	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17200	Environmental Issues in Your RE Practice	8	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17201	Introduction to Commercial RE Sales	6	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17202	Red Flags	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17203	Risk Management	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17204	Uncovering Mold in Real Estate	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17205	Legal Consideration for the Real Estate Professional (GRI	8	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17207	Taxation and the Real Estate Professional (GRI 107E)	6	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17208	Fundamentals of Investment Real Estate	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17211	Relocation is a Team Sport	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17212	Code of Ethics "Behave Yourself"	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17215	Fair Housing for the Residential Real Estate Professional	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>



E17216	Client Service: A meeting of the Minds (GRI 108)	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17217	Contract Law and Formation	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17218	Contract Law and Formation	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17219	NAR Code of Ethics and the Kansas Real Estate License	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17223	Smart Business - Smart Money	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17224	How to Work with Real Estate Investment - Sellers	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17225	Real Estate Investing Made Easy	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17226	Price it Right: How to Determine What a Rental Property i	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17227	Exchangin Made Easy: How to do a Real Estate Exchang	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17228	Surefire Buyer Strategies	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17229	Foundations: How They Work and How to Keep Them Dry	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17230	Structural Concepts: Walls and Roofs	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17231	Understanding the Energy Envelope: Windows, Doors and	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17232	Finishes: Understanding Houses Inside and Out	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17234	Doing it Right: Smoothing the Process for Buyer and Selle	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17236	The Code of Ethics: Our Promise of Professionalism	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17237	Customer Driven Service	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17238	KCRAR Forms - Mastering the Changes	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17243	KS Real Estate License Law and NAR Code of Ethics	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17500	SKILLS TO SERVE TODAY'S SAVVY CONSUMER	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17564	Mastering Real Estate Negotiating	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17579	Tax Considerations for Home Owners	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17580	Contract Law for Real Estate Professionals	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17613	Successful Buyer Client Systems	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17622	Successful Seller Client Systems	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17623	Real Estate Investing Made Clear	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17723	Beneath the Surface: Understanding the Anatomy of a Ho	6	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17741	Meeting the Needs of Buyers and Sellers	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17755	Fair Housing and Beyond	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17783	The Power of Metricity	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17784	Working with Today's Buyers	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17785	Pricing and Positioning Houses to Sell Quickly	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17812	Using RPR to Better Serve Buyers and Sellers with Data a	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
M17175	Required Salesperson & Broker Core	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
M17176	Required Salesperson & Broker Core (part of GRI 103R)	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>

M17177	Required Salesperson & Broker Core	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>
M17178	Required Salesperson & Broker Core	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
M17179	Required Salesperson & Broker Core	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
M17180	Required Salesperson & Broker Core - Commercial	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
M17181	Required Salesperson & Broker Core: Agency Options	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
M17182	Required Salesperson & Broker Core HS-QS	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
MB7184	Required Broker Core: Salesperson Supervision, RESPA	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
MB7185	Required Broker Core - Common Violations: Identify and	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
MB7186	Required Broker Core - Common Violations	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
MB7187	Required Broker Core - Common Violations: Identify and	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>
MB7188	Required Broker Core: Brokerage Management and Com	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
MB7189	Required Broker Core: Procedure Manual and Common V	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
MB7190	Required Broker Core: It's the Law: Common Violations	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
MB7191	Required Broker Core: Broker Supervision and Common	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>
MB7504	Required Broker Core: Supervision & Common Violations	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
MB7829	Required Broker Core: Salesperson Supervision & Comm	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>

### Kansas Auctioneers Association

11345 W Carr Ct  
 Wichita KS 67209  
[www.kansasauctioneers.com](http://www.kansasauctioneers.com)  
 Phone (316) 208-6151  
 Fax

Cindi Ferguson  
[cindi@kansasauctioneers.com](mailto:cindi@kansasauctioneers.com)

Code **ED0066**  
 Alternate Location/Contact Inf

<b>Course Offerings</b>		Hours	Classroom	Distance
E17866	Anatomy of a Real Estate Auction: Legal & Ethical Issues	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>

### Kansas City Regional Association of Realtors

One Hallbrook Place, 11150 Overbrook  
 Leawood KS 66211  
[www.kcrar.com](http://www.kcrar.com)  
 Phone (913) 498-1100  
 Fax (913) 498-1110

Alison Trevor  
[alison@kcrar.com](mailto:alison@kcrar.com)

Code **ED0033**  
 Alternate Location/Contact Inf

<b>Course Offerings</b>		Hours	Classroom	Distance
E17248	Selling Real Estate Using Income Taxes	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17252	Behave Yourself! Mandatory Code of Ethics	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17256	Inspection Insights	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17260	Radon for the Real Estate Transaction	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17261	Real Estate Auctions 101	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>

E17262	Selling Foreclosures and REOs	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17263	Inspection Insights II	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17264	Less than 5 Years Experience?	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17271	Expanding Housing Opportunities	6	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17273	Understanding Appraisers	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17277	That Doggone Mold	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17491	Stellar Seller Services	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17492	At Home with Diversity	6	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17495	Negotiation	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17508	Employer Assisted Housing	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17510	New Home Construction	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17531	Renovation Lending	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17554	RPR: Showing Consumers the Truth	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17581	Historic Properties	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17602	KCRAR Resale Contracts	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17646	Legislation Affecting Homeownership	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17647	Safety Matters	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17678	RPR Advanced: The Pricing Bullseye	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17726	The Hispanic/Latino Market	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17765	Fair Housing: Residential Professionals	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17828	Managing Online Transactions	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
M17582	Required Salesperson & Broker Core	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
MB7601	Kansas Required Broker Core	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>

## Kansas Mortgage CE Institute (Open Mortgage)

3566 N Lake Ridge CT

Wichita, KS 67205

[www.mysmarterfinancing.com](http://www.mysmarterfinancing.com)

Phone (316) 209-8588

Fax (866) 265-1046

Mike Gonzales

[mike@mysmarterfinancing.com](mailto:mike@mysmarterfinancing.com)

Code ED0086

Alternate Location/Contact Inf

### Course Offerings

E17748 HECM for Purchase

Hours

3

Classroom

Distance

## KSU Agricultural Economics Extension

KSU Waters Hall  
Manhattan KS 66506-4023

Phone (785) 532-6702  
Fax

Mykel Taylor  
[mtaylor@ksu.edu](mailto:mtaylor@ksu.edu)  
Rich Llewelyn

Code ED0009  
Alternate Location/Contact Inf

[rvi@ksu.edu](mailto:rvi@ksu.edu)

### Course Offerings

		Hours	Classroom	Distance
A17279	Managers and Appraisers Winter Meeting	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
A17280	Managers and Appraisers Summer Meeting	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17281	Kansas Income Tax Institute	6	<input checked="" type="checkbox"/>	<input type="checkbox"/>

## KSU Engineering Extension

2323 Anderson Ave Ste 300  
Manhattan KS 66502

Phone (785) 532-6026  
Fax

Bruce Snead  
[bsnead@ksu.edu](mailto:bsnead@ksu.edu)

Code ED0011  
Alternate Location/Contact Inf

### Course Offerings

		Hours	Classroom	Distance
E17282	Radon for Real Estate Professionals	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17283	Radon for Real Estate Professionals	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>

## Lowry School of Real Estate

3636 Alpaca Road  
Joplin MO 64804  
[www.lowryschoolofrealestate.com](http://www.lowryschoolofrealestate.com)

Phone (877) 363-5596  
Fax

Nancy Lowry  
[nancy@lowryschoolofrealestate.com](mailto:nancy@lowryschoolofrealestate.com)

Code ED0013  
Alternate Location/Contact Inf

(417) 624-5596  
[chuck@lowryschoolofrealest](mailto:chuck@lowryschoolofrealest)

### Course Offerings

		Hours	Classroom	Distance
E17001	Issues Facing Real Estate Licensees	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17296	Listing Presentation	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17297	Listing Presentation	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17298	Listing Presentation	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17299	Listing Presentation	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17300	Representing the Buyer Client	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17301	Representing the Buyer Client	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17302	Representing the Buyer Client	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17303	Representing the Buyer Client	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17304	Fair Housing	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17305	Fair Housing	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>

E17306	Fair Housing	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17307	Fair Housing	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17308	New Home Construction	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17309	New Home Construction	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17310	New Home Construction	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17311	New Home Construction	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17312	Code of Ethics	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17313	Code of Ethics	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17314	Code of Ethics	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17315	Code of Ethics	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17316	Environmental Issues: Mold, Radon and Lead	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17317	Environmental Issues: Mold, Radon and Lead	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17318	Environmental Issues: Mold, Radon and Lead	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17319	Environmental Issues: Mold, Radon and Lead	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17320	FHA Financing	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17321	Lawsuits	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17322	Representation Options	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17323	Representation Options	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17324	Contract Issues	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17325	Negotiating	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
M17284	Required Salesperson and Broker Core	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
M17285	Required Salesperson and Broker Core	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>
M17286	Required Salesperson and Broker Core	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
M17287	Required Salesperson and Broker Core	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
MB7288	Required Broker Core: Management	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
MB7289	Required Broker Core: Management	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>
MB7290	Required Broker Core: Management	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
MB7291	Required Broker Core: Management	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
MB7292	Required Broker Core: Introduction to Commercial Real E	6	<input checked="" type="checkbox"/>	<input type="checkbox"/>
MB7293	Required Broker Core: Introduction to Commercial Real E	6	<input type="checkbox"/>	<input checked="" type="checkbox"/>
MB7294	Required Broker Core: Introduction to Commercial Real E	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
MB7295	Required Broker Core: Introduction to Commercial Real E	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>
MB7655	Required Broker Core: Management/Audits - Contracts	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
MB7659	Required Broker Core: Mgmt & Audits: Contracts	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>

**McKissock L.P.**

218 Libert Street  
 Warren, PA 16365  
[www.mckissock.com](http://www.mckissock.com)  
 Phone (800) 328-2008  
 Fax (814) 723-3016

Tom Davidson  
[nichole.boston@mckissock.com](mailto:nichole.boston@mckissock.com)  
 Nichole Boston

Code ED0052  
 Alternate Location/Contact Inf  
 Extension 113  
 (866) 739-7277

**Course Offerings**

		Hours	Classroom	Distance
E17335	Basics of Green Building for Real Estate	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17527	A New Look at Contract Law	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17571	How to Work with RE Investors-Part 1	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17572	How to Work with RE Investors-Part 2	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17594	It's High Tide you Got the Facts abt Flood Insurance	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17595	The End of the Paper Trail:How to Conduct Paperless Tra	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17620	Liens, Taxes & Foreclosures	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17653	Know the Code: Your Guide to the Code of Ethics	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17660	The Basics of Land Management	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17661	The New FHA Handbook for Real Estate Professionals	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17707	Urbanization and the 18-hour City	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17708	Real Estate Investing: Beyond the Basics	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17709	Using Retirement Assets to Purchase Real Estate	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17711	Millennials are Changing Real Estate: Are You Ready?	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17712	Affordable Housing Opportunities for Low-Moderate Incom	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17713	Americans with Disabilities Act ADA	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17715	Uncovering the Facts About Mortgage Financing	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17727	How Technology Can Ruin Your Real Estate Business	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17729	Real Estate Safety: Protect Yourself and Your Client	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17766	Finding Your Focus: Niche Marketing for Real Estate	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17771	Going Green: Elements of an Eco-Friendly Home	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17780	The Secrets of Residential Investing	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17830	Policy Issues Facing Brokerages Today	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17832	The Doctor is In: Diagnosing Your Risk Management	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
M17326	Required Salesperson and Broker Core: KS BRRETA	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
MB7327	Required Broker Core: Kansas Trust Fund Handling	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>

## Military Mortgage Bootcamp

42705 Grand River Ave  
Novi, MI, 48375

Phone (734) 395-7797  
Fax

Michael Fischer  
[militarymortgagebootcamp@gmail.com](mailto:militarymortgagebootcamp@gmail.com)

Code ED0089  
Alternate Location/Contact Inf

### Course Offerings

		Hours	Classroom	Distance
E17767	Presenting a VA Offer Sellers Will Accept	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>

## PDH Academy

P O Box 449  
Pewaukee WI 53072  
[www.pdhacademy.com](http://www.pdhacademy.com)  
Phone (888) 564-9098  
Fax (888) 564-9098

Chloe Lorenz  
[pdhacademy@gmail.com](mailto:pdhacademy@gmail.com)

Code ED0067  
Alternate Location/Contact Inf

### Course Offerings

		Hours	Classroom	Distance
E17686	Green Housing Essentials	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17700	Fair Housing Made Easy	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17701	Double Trouble Antitrust and Misrepresentation	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17853	Real Estate Agent Safety	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17854	Real Estate Finance	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
M17688	Required Salesperson and Broker Core	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
MB7687	Required Broker Core: Successfully Managing Your Broke	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
MB7702	Required Broker Core - Management: Analyzing the Finan	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>

## Pinnacle Real Estate School

415 E Iron Ave  
Salina, KS 67401

Phone (785) 825-5200  
Fax (785) 825-5675

Dr. Phyllis Ross  
[prossbmc@gmail.com](mailto:prossbmc@gmail.com)

Code ED0108  
Alternate Location/Contact Inf

### Course Offerings

		Hours	Classroom	Distance
E17867	Required Kansas Salesperson and Broker Core	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17868	Required Kansas Salesperson and Broker Core - Corresp	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>

**Preferred Systems, Inc.**1341 West 6th Street  
Erie, PA 16505[www.preferrededucation.com](http://www.preferrededucation.com)

Phone (888) 455-7437

Fax (814) 455-7026

Joseph Lewandowski

[joe@preferrededucation.com](mailto:joe@preferrededucation.com)

Code ED0094

Alternate Location/Contact Inf

**Course Offerings**

		Hours	Classroom	Distance
E17805	Avoiding the Aggravations of Home Inspections	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17806	Managing the Home Inspection	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17807	Radon and Real Estate Transactions	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17808	Kitchen and Bath Appliances: What Real Estate Agents N	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17809	Residential Structural Inspections: For Real Estate Agents	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>

**Real Estate Prep School Inc**8113-A N Oak Trfwy  
Kansas City MO 64118[www.realestateprepschool.com](http://www.realestateprepschool.com)

Phone (816) 455-2087

Fax (816) 455-2097

Ron Levin

[realestateprepschool@yahoo.com](mailto:realestateprepschool@yahoo.com)

Code ED0034

Alternate Location/Contact Inf

**Course Offerings**

		Hours	Classroom	Distance
E17359	1031 Tax-Free/Tax-Deferred Exchanges	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17361	Ethics and the Practice of Real Estate	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17521	MO Laws Governing the Transfer of Real Property	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17609	Code of Ethics & Standards of Practice	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17656	Sales Contract Key Issues & Red Flags	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17657	Fair Housing	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17676	Credit Score & Identity Theft	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17859	Generational Contract Negotiating	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17860	Title Insurance and Closing the Transaction	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17861	Protecting Yourself, Your Client and Your Listing - Real Es	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
M17346	Required Salesperson and Broker Core: Brokerage Relati	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
M17347	Required Salesperson and Broker Core: Brokerage Relati	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
MB7348	Required Broker Core: Procedure Manual and Common V	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
MB7349	Required Broker Core: Procedure Manual and Common V	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
MB7651	Required Broker Core: Broker Supervision & Escrow Acct	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>



## Real Estate Training Institute (Certified Training Institute)

3135 Logan Valley Rd  
Traverse City MI 49684

[www.realestatetraininginstitute.com](http://www.realestatetraininginstitute.com)

Phone (231) 943-2966

Fax (517) 827-4901

Jenny MacDowell

[jenny@onlinecti.com](mailto:jenny@onlinecti.com)

Code ED0099

Alternate Location/Contact Inf

### Course Offerings

		Hours	Classroom	Distance
E17813	Code of Ethics	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17814	Real Estate Contracts	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17815	Real Estate Disclosure Laws	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17816	Environmental Issues	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17817	Finance	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17818	Fair Housing	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17819	Lead Paint Awareness	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17820	Personal Safety & Self Defense	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17822	Taxes	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17823	Risk Management	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
M17831	Required Salesperson & Broker Core: Agency & Brokerag	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
MB7821	Required Broker Core: Practical Brokerage	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>

## RealEstateCE.com

2070 Silver City Rd  
Russellville TN 37860

[RealEstateCE.com](http://RealEstateCE.com)

Phone (888) 895-8839

Fax (888) 593-3516

Amy Zanzinger

[support@realestatece.com](mailto:support@realestatece.com)

Code ED0062

Alternate Location/Contact Inf

[Amy@RealEstateCE.com](mailto:Amy@RealEstateCE.com)

### Course Offerings

		Hours	Classroom	Distance
E17643	Building Green	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17644	Doing the Right Thing-The Code	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17645	Personal Safety	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17664	Avoiding Common Mistakes	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17737	Floods and other Natural Hazards	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17824	Fair Housing for the Real Estate Industry	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17825	Managing Conflicts with Tenants, Clients, and Employees	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17826	The Millennials are Changing Real Estate!	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17827	Tiny Homes and Other Alternative Properties	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
M17728	Required Salesperson & Broker Core	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>

**REALTORS LAND INSTITUTE-KS CHAPTER**

9457 S UNIVERSITY BLVD #125

HIGHLANDS RANCH CO 80126

[www.ksrli.com](http://www.ksrli.com)

Phone(303) 506-8805

Fax

Maggie Thomas

[info@ksrli.com](mailto:info@ksrli.com)

Code ED0068

Alternate Location/Contact Inf

**Course Offerings**

		Hours	Classroom	Distance
E17677	Land Investment Analysis	9	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17781	Mastering Real Estate Negotiations	9	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17782	Real Estate Mapping Technologies & Techniques	8	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17792	Land 101 - Fundamentals of Land Brokerage	9	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
E17793	Tax Deferred 1031 Exchanges	8	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
E17794	Site Selection	9	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17795	Land Real Estate Development	9	<input checked="" type="checkbox"/>	<input type="checkbox"/>

**Realtors of South Central Kansas**

170 W Dewey St

Wichita KS 67202

[www.sckrealtors.com](http://www.sckrealtors.com)

Phone(316) 263-3167

Fax (316) 263-2832

Cindi Ferguson

[cindi@sckrealtors.com](mailto:cindi@sckrealtors.com)

Code ED0069

Alternate Location/Contact Inf

**Course Offerings**

		Hours	Classroom	Distance
E17428	ABC's & 123's of the Purchase Contract	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17436	Boomers and Beyond: Working with an Aging Population	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17515	Military Relocation Professional	6	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17615	Financial Roundtable	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17680	e-PRO Day 1	6	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17684	Pricing Strategies: Mastering the CMA	6	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17698	Commercial Code of Ethics	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17759	Health & Fitness of Your Business: Prospecting for the He	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17760	Mechanics of a Mechanical Inspection	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17761	Detours & Dead Ends: Navigating Your Way to a Success	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17764	REALTOR CSI: Code of Ethics	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17770	Psychology of Listings: It's All About the Consultation	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17778	Real Estate Negotiation Expert	9	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17779	Senior Real Estate Specialist	9	<input checked="" type="checkbox"/>	<input type="checkbox"/>

E17790	Making the Grade: Advanced Contracts Course	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17791	Buyers Aren't Liars: Focusing on a Consumer Driven Expe	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17798	Real Estate Investing: Build Wealth Representing Investor	6	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17799	Getting to the Why: Strategic Negotiations	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17833	Accredited Buyer's Representative	9	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17834	Millenials Are People Too	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17840	Auction 101: Going Once...Going Twice...	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17855	Inside Edition: The Reverse Mortgage & Celebrities	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
M17753	Required Salesperson/Broker Core: Agency Toolbox Esse	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
MB7754	Required Broker Core – RISK: Your Business is NOT a G	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
MB7835	Required Broker Core: Managing a Multi-Generational Bu	6	<input checked="" type="checkbox"/>	<input type="checkbox"/>

### Realty School of Kansas

3241 E Douglas  
Wichita KS 67218

[www.rsk.net](http://www.rsk.net)

Phone(316) 685-3652

Fax (316) 682-4152

Larry Rickard

[ldr685@cox.net](mailto:ldr685@cox.net)

Code ED0021

Alternate Location/Contact Inf

#### Course Offerings

		Hours	Classroom	Distance
MB7365	Required Broker Core - Money and Interest Rates and Bro	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>
MB7367	Required Broker Core - The Settlement Process: Debits a	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>

### Reece & Nichols Training Center

11601 Granada  
Leawood KS 66211

[www.training.reeceandnichols.com](http://www.training.reeceandnichols.com)

Phone(913) 266-5635

Fax (913) 981-6897

Kathy McCarty

[kathymccarty@reeceandnichols.com](mailto:kathymccarty@reeceandnichols.com)

Code ED0035

Alternate Location/Contact Inf

#### Course Offerings

		Hours	Classroom	Distance
E17384	Ninja Selling CRS	6	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17385	Fair Housing, Antitrust and Agency	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17386	Mold Education and Detection	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17387	The Code and the Law	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17388	Federal Fair Housing	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17389	Introduction to New Homes I	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17390	Introduction to New Homes IV	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17391	Negotiating Strategies for Real Estate	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17392	Environmental Concerns Associated with Real Estate Tra	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>

E17393	Minimizing Risk to Environmental Health Hazard	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17394	MO Core: General Issues Regarding Real Estate Practice	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17395	Sold! The Revised Resale Contract of KCRAR	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17396	Code of Ethics	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17397	Agents and Home Inspections	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17398	Introduction to FHA	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17399	Keeping it Legal	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17400	SFR Designation Course - Short Sales and Foreclosures	6	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17401	Negotiate This!	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17402	Accredited Buyer Representative	9	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17403	Commercial Real Estate Law and Disorder	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17404	Renovation Lending	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17405	Selling HUD Homes	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17406	Successfully Selling HUD Homes	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17407	Generation Buy	6	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17408	Green 100: Real Estate for a Sustainable Future	6	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17409	BPOs: The Agent's Role in Valuation Process Course	6	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17410	Green 200: The Science of Green Building	6	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17411	Price-Valued and the Money Game	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17412	Pitfalls of Developing Real Estate	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17413	Green 300: Greening Your Real Estate Business	6	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17453	SRES: Seniors Real Estate Specialist Designation Course	9	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17474	Advanced Short Sales: Closing the Deal	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17576	CRS 201 Listing Strategies for the Residential Specialist	9	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17631	TILLA-RESPA Integrated Disclosures	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17632	CRS 202: Effective Buyer Sales Strategies	9	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17752	Real Estate Investing: Build Wealth Representing Investor	6	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17768	Safety and Defense	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17769	House Construction as a Selling Tool	9	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17772	Certified New Home Sales Professional (CSP)	9	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17802	Managing Online Transactions	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17803	Design/Build Solutions for Aging & Accessibility (CAPS II)	6	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17804	Marketing & Communication Strategies for Aging & Acces	6	<input checked="" type="checkbox"/>	<input type="checkbox"/>
M17381	Required Salesperson and Broker Core	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
M17382	Required Salesperson and Broker Core: Examples of Age	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>

**Renovation Lending School**

15835 Switzer Rd  
Overland Park, KS 66221

Phone (785) 691-7969  
Fax

Troy Fairchild  
[troy@renosmadeeasy.com](mailto:troy@renosmadeeasy.com)

Code ED0087

Alternate Location/Contact Inf

**Course Offerings**

E17757 Renovation Loan Programs

Hours  
3

Classroom

Distance

**The CE Shop, Inc**

5670 Greenwood Plaza Blvd Ste 420  
Greenwood Village CO 80111  
[www.theceshop.com](http://www.theceshop.com)

Phone (888) 827-0777  
Fax (888) 708-8212

Rebecca Piltingsrud  
[rebecca.piltingsrud@theceshop.com](mailto:rebecca.piltingsrud@theceshop.com)  
Dan Tracy dan@theceshop.com  
education@theceshop.com

Code ED0048

Alternate Location/Contact Inf

(720) 390-3805  
[support@theceshop.com](mailto:support@theceshop.com)

**Course Offerings**

Course ID	Course Title	Hours	Classroom	Distance
E17017	Sign Here: Contract Law on E-Signatures	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17018	Advocating for Short Sale Clients	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17137	Diversity: Your Kaleidoscope of Clients	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17139	From Contract to Keys: The Mortgage Process	6	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17140	Keeping it Honest: Understanding RE and Mortgage Fraud	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17141	Title and Escrow: Two Families, One Transaction	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17147	Today's MLS: New Paradigms, Better Results	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17148	Going Green: The Environmental Movement in Real Estate	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17149	Roadmap to Success: Business Planning for Real Estate	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17151	Real Estate Investors and Your Business	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17154	Seniors Real Estate Specialist (SRES designation course)	9	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17157	At Home with Diversity	8	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17158	Real Estate Marketing Reboot: Innovate>Relate>Differentiate	6	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17160	Generation Buy	6	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17494	Anatomy of Commercial Building	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17498	REO Properties: Responsibilities, Education & Opportunities	6	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17506	Client Advocacy in Commercial Real Estate	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17507	Investment Strategies in Commercial Real Estate	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17583	Protect Your Clients with Data Privacy & Security	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17584	Did You Serve - Identifying Homebuying Advantages for V	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>

Hours

Classroom

Distance

E17585	Code of Ethics: Good for Your Clients & Your Business	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17586	Military Relocation Professional Certification	6	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17591	Commercial Ethics	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17599	Discovering Commercial Real Estate	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17603	Expanding Housing Opportunities	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17604	Short Sales & Foreclosures: What Pros Need to Know	6	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17605	New Home Construction & Buyer Rep: Pros, Product, Pro	6	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17606	Home Sweet 2nd Home: Vacation, Inv, Luxury Properties	6	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17607	Accredited Buyer's Representative Designation Course	9	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17608	Seller Representative Specialist (SRS) Designation Cours	9	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17614	Personal Safety	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17663	REALTOR Code of Ethics Training	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17704	Pricing Strategies: Mastering the CMA	6	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17705	Real Estate Safety Matters: Safe Business=Smart Busine	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17706	Attracting Online Consumers: Listings and Syndication	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17773	Marketing, Advertising, and Social Media Compliance	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17774	Green Day 1: Resource-Efficient Homes: Retrofits, Remo	6	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17775	Green Day 2: Representing Buyers and Sellers of Resour	6	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17796	Code of Ethics in Action: Real-Life Applications	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17800	Marijuana in Real Estate	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17801	Working with Real Estate Investors: Understanding Invest	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17862	e-Pro Day 1	6	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17863	e-Pro Day 2	6	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17864	Generating Buyer and Seller Leads	6	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17865	Preparing a Market Analysis	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17869	The Fundamentals of Commercial Real Estate	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
M17589	Required Salesperson & Broker Core: Taking the Mystery	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
MB7502	REQUIRED BROKER CORE: Commercial Landlord Repr	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
MB7503	REQUIRED BROKER CORE: Determining Value of Com	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
MB7590	Required Broker Core: Leadership Safari:Brokerage to Ne	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>

## The Real Estate House Academy

618 SE 4th Street, Suite 202

Lee's Summit, MO 64063

[www.treh-academy.com](http://www.treh-academy.com)

Phone (800) 609-1856

Fax (816) 533-7205

Tameka Bryant

[info@treh-academy.com](mailto:info@treh-academy.com)

Code ED0107

Alternate Location/Contact Inf

### Course Offerings

		Hours	Classroom	Distance
E17856	Discovering Commercial Real Estate	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17857	Employer Assisted Housing - Unlock a New Market	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17858	You Don't Look Good in Orange! Prevent Mortgage Fraud	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>

## Training Cove

14301 N 87th St #106

Scottsdale AZ 85260

[www.trainingcove.com](http://www.trainingcove.com)

Phone (480) 517-1000

Fax

Steven Jordan

[help@trainingcove.com](mailto:help@trainingcove.com)

Code ED0084

Alternate Location/Contact Inf

### Course Offerings

		Hours	Classroom	Distance
A17721	Introduction to Property Appraisal	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17718	Building Green, Building Smart	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17719	Fair Housing for Real Estate Professionals	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17720	Drugs, Disasters and Other Disclosures	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
M17751	Required Salesperson and Broker Core	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
MB7750	Required Broker Core	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>

## University of Missouri- Kansas City

5100 Rockhill Road

Kansas City, MO 64110-2449

[www.umkc.edu](http://www.umkc.edu)

Phone (816) 235-5131

Fax

Charles C. Connely IV

[connelyc@umkc.edu](mailto:connelyc@umkc.edu)

James DeLisle

[delislej@umkc.edu](mailto:delislej@umkc.edu)

Code ED0104

Alternate Location/Contact Inf

### Course Offerings

		Hours	Classroom	Distance
E17837	2018 Real Estate Trends and Investment Criteria	7	<input checked="" type="checkbox"/>	<input type="checkbox"/>

## Van Education

5345 Arapahoe Ave Ste 7

Boulder, CO 80303

[www.vaned.com](http://www.vaned.com)

Phone (800) 455-8349

Fax

Caroline Litwinski

[ahughes@ndira.com](mailto:ahughes@ndira.com)

Clay Malcolm 877-742-1270

Allison Hughes

Code ED0060

Alternate Location/Contact Inf

New Direction IRA, 1070 W  
Louisville, CO 80027

[cmalcolm@ndira.com](mailto:cmalcolm@ndira.com)

### Course Offerings

		Hours	Classroom	Distance
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**Western Specialty Contractors**

7401 Alabama Ave

St. Louis MO 63122

[www.westernspecialtycontractors.co](http://www.westernspecialtycontractors.co)

Phone(636) 575-5044

Fax

Tanya Shepherd

[tanyas@westerngroup.com](mailto:tanyas@westerngroup.com)

Code ED0095

Alternate Location/Contact Inf

**Course Offerings**

Hours

Classroom

Distance

E17811 Restoration and Waterproofing of Commercial Building Ex

3

**Wichita Area Builders Association**

730 N Main

Wichita KS 67203

Phone(316) 265-4226

Fax

Wesley E. Galyon

[debra@wabahome.com](mailto:debra@wabahome.com)

Debra Moore

Code ED0025

Alternate Location/Contact Inf

**Course Offerings**

Hours

Classroom

Distance

E17438 Certified New Home Sales Professional

9

E17439 IRM IV - New Home Sales Management/Strategies/Trainin

9

E17440 Advanced CSP I

9

E17441 The Main Event(s) - Knock Out New Home Marketing

4

E17442 The Answer to the Question Is... Now!

4

E17443 10 Point Game Plan for Achieving Business Success in R

4

E17444 Closing the Sale

4

E17445 Creative Marketing vs Selling

4

E17446 25 Tough Market Home Selling Secrets

4

E17447 Creating Urgency in a Non-Urgent Housing Market

4

E17448 Effective Marketing on a Shoestring Budget

6

E17449 Internet Marketing: Taking New Home Sales to the Next L

3

E17450 Low Cost Marketing Strategies

6

E17577 Selling the Newly Constructed Home

4

E17578 The New Home Buying Process

4



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**Wichita State University**

185 Fairmount

Wichita KS 67206-0077

Phone (316) 978-7163

Fax (316) 978-3263

Dr. Stanley Longhofer

[realestate@wichita.edu](mailto:realestate@wichita.edu)

Code ED0026

Alternate Location/Contact Inf

**Course Offerings**

Hours

Classroom

Distance

MB7777 Required Broker Core: Land Development Due Diligence

3

If you need this list in a larger font or other accomodation, please email [krec@ks.gov](mailto:krec@ks.gov).