

KREC Approved Continuing Education Providers

Schools are listed alphabetically. Scroll through the pages to find available courses by school.

To search by topic: Click the keys "Ctrl-F" to open a Find box at the bottom of your screen. Then type a keyword (e.g., Commercial, Core).

1st Attempt (At Your Pace Online)

531 NE F Street
Grants Pass, OR 97526
www.ayporealestate.com
Phone (877) 724-6150
Fax

Code @YourP
Tony Bowers
contact@atyourpaceonline.com
Tim Bell

Alternate Location/Contact Inf
tim@atyourpaceonline.com

Course Offerings

		Hours	Classroom	Distance
E17617	Equality and Money in Real Estate	6	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17618	Fair Housing, Financing & Legal Agreements	9	<input type="checkbox"/>	<input checked="" type="checkbox"/>
M17624	Required Salesperson & Broker Core	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
MB7621	Required Broker Core: Trust Account & Brokerage Mgmt	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>

360 Training.Com

6801 N Capital of TX Hwy Ste 150
Austin TX 78731
www.360training.com
Phone (888) 360-8764
Fax (512) 853-2657

Code 360
Mohammed Itratullah
mohammed.itratullah@360training.com
Jonny White
jonny.white@360training.com

Alternate Location/Contact Inf
faisal.sarosh@360training.com

Course Offerings

		Hours	Classroom	Distance
A17457	Estimating the Gross Living Area	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
A17460	Real Estate Appraisal	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17454	1031 Real Estate Exchange	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17455	Asset Management	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17456	Deeds	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17458	Home Inspection	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17459	Liens, Taxes and Foreclosures	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17461	Real Estate Math	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17462	Real Property Ownership and Land Use	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17463	Titles and Records	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>

Advanced Radon Technologies

640 Scott St
Valley Center KS 67147
advancedradontechnologies.com
Phone(316) 640-1146
Fax

Code AdvRado
Amy Anderson
amy@advancedradontechnologies.com

Alternate Location/Contact Inf

Course Offerings

		Hours	Classroom	Distance
E17592	Radon Education in Real Estate	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Career Academy of Real Estate - Penfed Realty

12021 E 13th, Bldg 100
Wichita KS 67206
www.penfedks.com
Phone(316) 440-2244
Fax (316) 425-2766

Code PENFED
Patty L Sanders
pattys@penfedrealty.com

Alternate Location/Contact Inf

Course Offerings

		Hours	Classroom	Distance
E17466	NAR Code of Ethics	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17467	Short Sale and the Consumer	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17468	Helping the Consumer Negotiate the Deal	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17469	Lawsuits and the Real Estate Transaction	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17470	Title Insurance and Closing: How to Protect and Better Se	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17471	Property Inspections, What a Consumer Should Know	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17472	Informing Customers on Radon Issues	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17473	ABC's of Mortgage Lending	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17482	Nailing it all Together	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17593	Understanding Flooring Related Issues for HomeOwners	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17722	Science of Remodeling	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
M17464	Required Salesperson & Broker Core	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
MB7465	Required Broker Core: Common Violations	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Career Education Systems Inc

8600 Ward Pkwy Ste 2080
Kansas City MO 64114
www.ceskc.com
Phone(800) 748-7715
Fax

Code CES
Mark Barker
www.cecheap.com

Alternate Location/Contact Inf

3450 N Rock Road Suite 404
Wichita KS 67206 (Sch Code
(316) 651-0652

Course Offerings

		Hours	Classroom	Distance
A17106	Appraisal Essentials	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17037	Selling New Homes in the 2000s	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17038	Showing Homes: Selling Without Misrepresentation	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17039	Organizational Skills for the Fiduciary	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>

E17040	Making Contracts and People Understandable	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17041	Monopoly - It's Not Just a Game Anymore	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17042	Prospecting: Educating the Public About Real Estate Servi	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17043	Financing in the 2000s	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17044	Lawsuits	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17045	Examining Offer: Changing "For Sale" to "Sold"	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17046	Fair Housing - The Issue Isn't Black and White	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17047	Home Styles and Design: What's Old, What's New	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17048	Priced to Sell: It Can Be Done	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17049	The Marketing Process: List to Sell	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17050	New Home Construction	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17051	New Home Construction	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17052	Demonstrating Commercial Property with Power	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17053	Pricing Commercial Property with Power	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17054	Building a Real Estate Team	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17055	Understanding Environmental Issues	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17056	Contract for Deed: How to Use Effectively	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17057	Lease Option/Purchase	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17058	Getting Started in Office Property	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17059	Understanding Agency I - Theory and Practice	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17060	Understanding Agency II - Service Delivery (REBAC)	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17061	Understanding Agency III - Marketing and Promotion (RE	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17062	Understanding Agency IV - Relocation/Office Policy (REB	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17063	Commercial Lawsuits: Be Careful Out There	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17064	Commercial Leasing: Plugging Loopholes	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17065	1031 Exchanges	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17066	1031 Exchanges	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17067	Contracts	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17068	Home Inspections: Slaying the Deal Killer	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17069	Scruples - A Guide to Ethical Decision Making	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17070	Negotiating	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17071	Real Estate Confronts Reality	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17072	Service Power	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17073	Listing Presentations That Sizzle	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17074	Using Technology to Serve Real Estate Consumers	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17075	Anatomy of a House	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>

E17076	Title Work: Avoiding Problems and Getting Deals Closed	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17077	The Code of Ethics	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17078	The Code of Ethics	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17079	Missouri Core Curriculum: Real Property Law	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17080	Missouri Core	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17081	Non-Risky Business	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17082	Property Management	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17083	Commercial Code of Ethics	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17084	Commercial Missouri Core	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17085	Effective Negotiating for Real Estate Professionals - Part	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17086	Effective Negotiating for Real Estate Professionals - Part	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17087	Creating Wealth Through Residential Investing	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17088	FHA Today	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17089	Closing the Deal	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17090	Survive and Thrive in a Declining Market	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17091	Meth: What Every Agent Should Know	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17092	Meth: What Every Agent Should Know	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17093	Short Sales and Foreclosures	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17094	Mortgage Fraud and RESPA	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17095	Real Estate Law	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17096	Effective Negotiating	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17097	Foreclosures and Short Sales	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17098	Creating Wealth Through Residential Investing	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17099	Missouri Core: Representation Options	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17100	How to Attract More Buyers and Create More Sales	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17101	Shopping Center Leasing: Going Green and Lease Negoti	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17102	Missouri Core: Representation Options	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17103	Credit Scores	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17104	Short Sales and Foreclosures: What Real Estate Professi	6	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17105	Fair Housing	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17107	Mortgage Fraud	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17108	Broker Price Opinion Resource	6	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17109	Networking and Real Estate	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17110	Staging a Home: Benefitting Clients and Customers Alike	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17111	Economic Development Financing	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17477	Certified Negotiation Expert	9	<input checked="" type="checkbox"/>	<input type="checkbox"/>

E17551	Identity Theft	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17552	Representation Options in the Commercial Spotlight	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17566	Virtual World: Protecting and Promoting Client Interests	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17703	Why Do You Do What You Do?	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
M17032	Required Salesperson & Broker Core	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
M17033	Required Salesperson & Broker Core	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
M17557	Required Salesperson & Broker Core: Commercial Spotlig	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
MB7034	Required Broker Core: Managing Your Brokerage	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
MB7035	Required Broker Core: Experienced Agent Issues	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
MB7036	Required Broker Core	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
MB7556	Required Broker Core: Commercial Spotlight	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>

Career Webschool (OnCourse Learning Corporation)

20225 Water Tower Boulevard, 4th F
Brookfield, WI 53045

www.careerwebschool.com

Phone (800) 532-7649

Fax (770) 919-9979

Code CENGA

Dana Taulli

realestate@careerwebschool.com

direct 770-200-2521

dadams@oncourselearning.com

Alternate Location/Contact Inf

dtaulli@oncourselearning.co

Course Offerings		Hours	Classroom	Distance
E17118	Pricing Property to Sell	6	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17119	Basic Real Estate Finance	6	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17120	Methods of Residential Finance	6	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17121	Tax Advantages of Home Ownership	6	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17122	Tax Free Exchanges	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17123	Ethics in Real Estate	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17124	ADA and Fair Housing	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17125	Real Estate Math	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17126	Federal Law and Commercial Real Estate	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17128	Income Capitalization Overview	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17129	Sales Comparison Approach	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17130	Cost Approach Overview	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17131	Green Home Features	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17132	Green Home Construction	6	<input type="checkbox"/>	<input checked="" type="checkbox"/>
MB7112	Required Broker Core - Business Management in a Real	6	<input type="checkbox"/>	<input checked="" type="checkbox"/>
MB7113	Required Broker Core - Commercial Finance and Investm	6	<input type="checkbox"/>	<input checked="" type="checkbox"/>
MB7114	Required Broker Core - Commercial Leases	6	<input type="checkbox"/>	<input checked="" type="checkbox"/>
MB7115	Required Broker Core - Commercial Sales and Exchange	6	<input type="checkbox"/>	<input checked="" type="checkbox"/>
MB7116	Required Broker Core - Principles of Commercial Real Est	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>

CLE International

7995 East Prentice Ave Ste 200
Greenwood Village, CO 80111
www.cle.com

Phone (303) 377-6600

Fax (303) 321-3620

Code CLE

Mark Rackley

mr@cle.com

Alternate Location/Contact Inf

Course Offerings

E17789 Meyer on Leases

Hours

7

Classroom

Distance

Council of Residential Specialists

430 N Michigan Ave Ste 300
Chicago IL 60611
www.crs.com

Phone (800) 462-8841

Fax (312) 321-4440

Code CRS

Regina Harvey

rharvey@crs.com

Alternate Location/Contact Inf

Ext 4440

Course Offerings

E17665 CRS 120 Converting Leads Into Closings

Hours

8

Classroom

Distance

E17666 CRS 121 Win-Win Negotiation Techniques

8

E17667 CRS 122 Building a Team to Grow Your Business

3

E17668 CRS 200 Business Planning and Marketing for Residential

9

E17669 CRS 201 Listing Strategies for the Residential Specialist

9

E17670 CRS 202 Effective Buyer Sales Strategies

9

E17671 CRS 204 Buying and Selling Income Properties

9

E17672 CRS 205 Financing Solutions to Close the Deal

9

E17673 CRS 206 Technologies to Advance Your Business

9

E17674 CRS 210 Building an Exceptional Customer Service Refer

9

E17745 CRS 123 Mastering Relevant, Consumer-Focused Marketi

8

E17746 CRS 124 Turning New Homes Into Ongoing Revenue

8

Dennis Walsh & Associates

2222 Colony Plaza
Newport Beach, CA 92660

Phone (949) 734-4252

Fax (949) 706-3502

Code WALSH

Jenny Vita

jvita@sellnewhomes.com

Alternate Location/Contact Inf

Course Offerings

E17627 Certified New Home Specialist - Part One

Hours

3

Classroom

Distance

E17628 Certified New Home Specialist

9

E17629 Residential Construction Certified

9

Department of Veteran's Affairs

One Federal Dr
St Paul MN 55111

Phone (800) 827-0611
Fax (612) 970-5496

Code DVA
Tim Knutson
timothy.knutson@va.gov

Alternate Location/Contact Inf
x3716

Course Offerings

		Hours	Classroom	Distance
E17174	VA Home Loans Educational Seminar	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>

dotloop

700 W Pete Rose Way #446
Cincinnati OH 45203
www.dotloop.com

Phone (513) 739-5397
Fax

Code dloop
Meghan Ferguson
mferguson@dotloop.com

Alternate Location/Contact Inf

Course Offerings

		Hours	Classroom	Distance
E17797	Managing Online Transactions	3	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>

Gaughan & Connealy

4400 College Blvd Ste 190
Overland Park KS 66211
www.MidwestEstatePlan.com

Phone (913) 262-2000
Fax (913) 904-1348

Code GAUGH
Christopher Gaughan
Chris@MidwestEstatePlan.com

Alternate Location/Contact Inf

Course Offerings

		Hours	Classroom	Distance
E17689	Listing Homes for Disabled or Deceased Clients	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Home Warranty, Inc.

PO Box 1
Rock Rapids, IA 51246
www.homewarrantyinc.com

Phone (877) 977-4949
Fax (866) 977-4949

Code HWI
Lauren Van't Hof
laurenv@homewarrantyinc.com

Alternate Location/Contact Inf

Course Offerings

		Hours	Classroom	Distance
E17776	The Insider's Guide to Home Warranties	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>

InterNACHI

1750 30th St Ste 301
Boulder, CO 80301
www.nachi.org

Phone (303) 225-9149
Fax

Code NACHI
Benjamin Gromicko
education@internachi.org
Moranda Evans

Alternate Location/Contact Inf

Course Offerings

		Hours	Classroom	Distance
E17762	Home Energy Efficiency for Real Estate Professionals	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17763	Saving Home Energy for Real Estate Professionals	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>

Kansas Association of Realtors

3644 SW Burlingame Rd

Topeka KS 66611-2050

www.kansasrealtoreducation.com

Phone (800) 366-0069

Fax

Code KAR

Rod McIntyre

rmcintyre@kansasrealtor.com

Diane Denham

(785) 267-3610 Ext 2129

Alternate Location/Contact Inf

(785) 267-3610

jhovey@kansasrealtor.com

Course Offerings

		Hours	Classroom	Distance
E17019	Negotiation	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17020	Stellar Seller Services	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17193	Understanding the Residential Structure (GRI 102R)	9	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17194	Legal Environment of Real Estate (part of GRI 103R)	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17195	Legal Environment of Real Estate	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17196	Contract Law (part of GRI 103R)	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17197	NAR Code of Ethics and Kansas RE License Law - REAL	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17198	Real Estate Investment and Management (GRI 105R)	9	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17200	Environmental Issues in Your RE Practice	8	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17201	Introduction to Commercial RE Sales	6	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17202	Red Flags	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17203	Risk Management	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17204	Uncovering Mold in Real Estate	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17205	Legal Consideration for the Real Estate Professional (GRI	8	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17207	Taxation and the Real Estate Professional (GRI 107E)	6	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17208	Fundamentals of Investment Real Estate	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17211	Relocation is a Team Sport	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17212	Code of Ethics "Behave Yourself"	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17213	Tech Tips GRI 106E	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17214	Outlook E-Marketing Strategies (GRI 106R)	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17215	Fair Housing for the Residential Real Estate Professional	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17216	Client Service: A meeting of the Minds (GRI 108)	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17217	Contract Law and Formation	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17218	Contract Law and Formation	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17219	NAR Code of Ethics and the Kansas Real Estate License	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17222	Today's Technology for the RE Professional	8	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17223	Smart Business - Smart Money	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17224	How to Work with Real Estate Investment - Sellers	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17225	Real Estate Investing Made Easy	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17226	Price it Right: How to Determine What a Rental Property i	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>

E17227	Exchangin Made Easy: How to do a Real Estate Exchang	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17228	Surefire Buyer Strategies	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17229	Foundations: How They Work and How to Keep Them Dry	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17230	Structural Concepts: Walls and Roofs	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17231	Understanding the Energy Envelope: Windows, Doors and	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17232	Finishes: Understanding Houses Inside and Out	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17234	Doing it Right: Smoothing the Process for Buyer and Selle	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17236	The Code of Ethics: Our Promise of Professionalism	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17237	Customer Driven Service	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17238	KCRAR Forms - Mastering the Changes	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17243	KS Real Estate License Law and NAR Code of Ethics	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17244	Outlook E-Marketing Strategies	6	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17500	SKILLS TO SERVE TODAY'S SAVVY CONSUMER	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17564	Mastering Real Estate Negotiating	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17579	Tax Considerations for Home Owners	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17580	Contract Law for Real Estate Professionals	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17613	Successful Buyer Client Systems	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17622	Successful Seller Client Systems	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17623	Real Estate Investing Made Clear	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17685	Safety Matters	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17723	Beneath the Surface: Understanding the Anatomy of a Ho	6	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17741	Meeting the Needs of Buyers and Sellers	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17755	Fair Housing and Beyond	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17783	The Power of Metricity	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17784	Working with Today's Buyers	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17785	Pricing and Positioning Houses to Sell Quickly	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17786	Extreme Disclosure 2017	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17787	Negotiate with Confidence: Get Results when Interests Co	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17788	These Walls Can Talk: Home Inspections and the Buyer C	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17812	Using RPR to Better Serve Buyers and Sellers with Data a	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
M17175	Required Salesperson & Broker Core	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
M17176	Required Salesperson & Broker Core (part of GRI 103R)	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
M17177	Required Salesperson & Broker Core	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>
M17178	Required Salesperson & Broker Core	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
M17179	Required Salesperson & Broker Core	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
M17180	Required Salesperson & Broker Core - Commercial	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>

M17181	Required Salesperson & Broker Core: Agency Options	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
M17182	Required Salesperson & Broker Core HS-QS	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
MB7184	Required Broker Core: Salesperson Supervision, RESPA	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
MB7185	Required Broker Core - Common Violations: Identify and	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
MB7186	Required Broker Core - Common Violations	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
MB7187	Required Broker Core - Common Violations: Identify and	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>
MB7188	Required Broker Core: Brokerage Management and Com	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
MB7189	Required Broker Core: Procedure Manual and Common V	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
MB7190	Required Broker Core: It's the Law: Common Violations	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
MB7191	Required Broker Core: Broker Supervision and Common	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>
MB7504	Required Broker Core: Supervision & Common Violations	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Kansas Auctioneers Association

11345 W Carr Ct
Wichita KS 67209
www.kansasauctioneers.com
Phone (316) 208-6151
Fax

Code KAA
Cindi Ferguson
cindi@kansasauctioneers.com

Alternate Location/Contact Inf

Course Offerings

		Hours	Classroom	Distance
E17758	Elevating Your Real Estate Auction Service to the 2017 St	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Kansas City Regional Association of Realtors

One Hallbrook Place, 11150 Overbro
Leawood KS 66211
www.kcrar.com
Phone (913) 498-1100
Fax (913) 498-1110

Code KCRAR
Alison Trevor
alison@kcrar.com

Alternate Location/Contact Inf

Course Offerings

		Hours	Classroom	Distance
E17248	Selling Real Estate Using Income Taxes	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17249	Corporate Relocation: It's a Team Sport	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17252	Behave Yourself! Mandatory Code of Ethics	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17254	This New House	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17255	The World of Warranties	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17256	Inspection Insights	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17259	Consumer Focused Seller Services	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17260	Radon for the Real Estate Transaction	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17261	Real Estate Auctions 101	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17262	Selling Foreclosures and REOs	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17263	Inspection Insights II	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17264	Less than 5 Years Experience?	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>

E17266	Don't Come Up Short	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17269	Advanced Short Sales	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17271	Expanding Housing Opportunities	6	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17273	Understanding Appraisers	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17276	Mastering REO Transactions	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17277	That Doggone Mold	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17491	Stellar Seller Services	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17492	At Home with Diversity	6	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17495	Negotiation	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17508	Employer Assisted Housing	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17510	New Home Construction	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17531	Renovation Lending	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17554	RPR: Showing Consumers the Truth	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17581	Historic Properties	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17602	KCRAR Resale Contracts	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17646	Legislation Affecting Homeownership	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17647	Safety Matters	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17678	RPR Advanced: The Pricing Bullseye	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17726	The Hispanic/Latino Market	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17749	Ultimate Service = dotloop	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17756	Retire the Fax Machine	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17765	Fair Housing: Residential Professionals	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
M17582	Required Salesperson & Broker Core	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
MB7601	Kansas Required Broker Core	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>

KSU Agricultural Economics Extension

KSU Waters Hall
Manhattan KS 66506-4023

Phone (785) 532-6702
Fax

Code KSU-AgE

Mykel Taylor
mtaylor@ksu.edu

Rich Llewelyn

Alternate Location/Contact Inf

rvi@ksu.edu

Course Offerings		Hours	Classroom	Distance
A17279	Managers and Appraisers Winter Meeting	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
A17280	Managers and Appraisers Summer Meeting	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17281	Kansas Income Tax Institute	6	<input checked="" type="checkbox"/>	<input type="checkbox"/>

KSU Engineering Extension

133 Ward Hall
Manhattan KS 66506-2508

Phone (785) 532-6026
Fax

Code KSU-Eng
Bruce Snead
bsnead@ksu.edu

Alternate Location/Contact Inf

Course Offerings

		Hours	Classroom	Distance
E17282	Radon for Real Estate Professionals	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17283	Radon for Real Estate Professionals	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Lamunyon

1541 18th Rd
Clay Center KS 67432
www.lamunyon.com

Phone (785) 632-1259
Fax (785) 632-5766

Code LAMUNY
Mike Lamunyon
mikelamunyon@gmail.com

Alternate Location/Contact Inf

P O Box 444

Course Offerings

		Hours	Classroom	Distance
E17716	Radon Gas: Impact on Health & Real Estate	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Lowry School of Real Estate

3636 Alpaca Road
Joplin MO 64804
www.lowryschoolofrealestate.com

Phone (877) 363-5596
Fax

Code LOWRY
Nancy Lowry
nancy@lowryschoolofrealestate.com

Alternate Location/Contact Inf

(417) 624-5596

chuck@lowryschoolofrealest

Course Offerings

		Hours	Classroom	Distance
E17001	Issues Facing Real Estate Licensees	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17296	Listing Presentation	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17297	Listing Presentation	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17298	Listing Presentation	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17299	Listing Presentation	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17300	Representing the Buyer Client	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17301	Representing the Buyer Client	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17302	Representing the Buyer Client	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17303	Representing the Buyer Client	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17304	Fair Housing	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17305	Fair Housing	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17306	Fair Housing	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17307	Fair Housing	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17308	New Home Construction	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17309	New Home Construction	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>

E17310	New Home Construction	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17311	New Home Construction	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17312	Code of Ethics	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17313	Code of Ethics	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17314	Code of Ethics	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17315	Code of Ethics	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17316	Environmental Issues: Mold, Radon and Lead	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17317	Environmental Issues: Mold, Radon and Lead	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17318	Environmental Issues: Mold, Radon and Lead	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17319	Environmental Issues: Mold, Radon and Lead	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17320	FHA Financing	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17321	Lawsuits	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17322	Representation Options	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17323	Representation Options	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17324	Contract Issues	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17325	Negotiating	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
M17284	Required Salesperson and Broker Core	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
M17285	Required Salesperson and Broker Core	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>
M17286	Required Salesperson and Broker Core	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
M17287	Required Salesperson and Broker Core	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
MB7288	Required Broker Core: Management	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
MB7289	Required Broker Core: Management	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>
MB7290	Required Broker Core: Management	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
MB7291	Required Broker Core: Management	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
MB7292	Required Broker Core: Introduction to Commercial Real E	6	<input checked="" type="checkbox"/>	<input type="checkbox"/>
MB7293	Required Broker Core: Introduction to Commercial Real E	6	<input type="checkbox"/>	<input checked="" type="checkbox"/>
MB7294	Required Broker Core: Introduction to Commercial Real E	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
MB7295	Required Broker Core: Introduction to Commercial Real E	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>
MB7655	Required Broker Core: Management/Audits - Contracts	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
MB7659	Required Broker Core: Mgmt & Audits: Contracts	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>

McKissock LP

218 Liberty St
 Warren PA 16365
www.mckissock.com
 Phone (800) 328-2008
 Fax (814) 723-3016

Code McKisso
 Tom Davidson
katelyn.cormak@mckissock.com
 Katelyn Cormak
katelyn.cormak@mckissock.com

Alternate Location/Contact Inf
 Extension 113
 Pearson #0175
 (866) 739-7277

Course Offerings

Hours Classroom Distance

E17335	Basics of Green Building for Real Estate	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17527	A New Look at Contract Law	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17571	How to Work with RE Investors-Part 1	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17572	How to Work with RE Investors-Part 2	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17594	It's High Tide you Got the Facts abt Flood Insurance	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17595	The End of the Paper Trail:How to Conduct Paperless Tra	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17620	Liens, Taxes & Foreclosures	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17653	Know the Code: Your Guide to the Code of Ethics	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17660	The Basics of Land Management	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17661	The New FHA Handbook for Real Estate Professionals	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17707	Urbanization and the 18-hour City	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17708	Real Estate Investing: Beyond the Basics	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17709	Using Retirement Assets to Purchase Real Estate	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17710	Crowd Funding in Real Estate	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17711	Millennials are Changing Real Estate: Are You Ready?	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17712	Affordable Housing Opportunities for Low-Moderate Incom	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17713	Americans with Disabilities Act ADA	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17715	Uncovering the Facts About Mortgage Financing	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17717	National Marketing, Negotiations & Closing the Sale	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17727	How Technology Can Ruin Your Real Estate Business	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17729	Real Estate Safety: Protect Yourself and Your Client	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17766	Finding Your Focus: Niche Marketing for Real Estate	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17771	Going Green: Elements of an Eco-Friendly Home	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17780	The Secrets of Residential Investing	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>
M17326	Required Salesperson and Broker Core: KS BRRETA	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
MB7327	Required Broker Core: Kansas Trust Fund Handling	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>

Military Mortgage Bootcamp

42705 Grand River Ave
Novi, MI, 48375

Phone(734) 395-7797
Fax

Code MMB
Michael Fischer
militarymortgagebootcamp@gmail.com

Alternate Location/Contact Inf

Course Offerings

	Hours	Classroom	Distance
E17767 Presenting a VA Offer Sellers Will Accept	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Open Mortgage

7340 W 21st St Ste 101J

Wichita, KS 67205

www.mysmarterfinancing.com

Phone (316) 262-7766

Fax (866) 265-1046

Code OpenMtg

Mike Gonzales

mikegonzales@openmtg.com

Alternate Location/Contact Inf

Course Offerings

		Hours	Classroom	Distance
E17748	HECM for Purchase	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>

PDH Academy

P O Box 449

Pewaukee WI 53072

www.pdhacademy.com

Phone (888) 564-9098

Fax (888) 564-9098

Code PDH

Chloe Lorenz

pdhacademy@gmail.com

Alternate Location/Contact Inf

Course Offerings

		Hours	Classroom	Distance
E17686	Green Housing Essentials	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17700	Fair Housing Made Easy	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17701	Double Trouble Antitrust and Misrepresentation	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
M17688	Required Salesperson and Broker Core	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
MB7687	Required Broker Core: Successfully Managing Your Broke	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
MB7702	Required Broker Core - Management: Analyzing the Finan	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>

Preferred Systems, Inc.

1341 West 6th Street

Erie, PA 16505

www.preferrededucation.com

Phone (888) 455-7437

Fax (814) 455-7026

Code PSI

Joseph Lewandowski

joe@preferrededucation.com

Alternate Location/Contact Inf

Course Offerings

		Hours	Classroom	Distance
E17805	Avoiding the Aggravations of Home Inspections	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17806	Managing the Home Inspection	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17807	Radon and Real Estate Transactions	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17808	Kitchen and Bath Appliances: What Real Estate Agents N	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17809	Residential Structural Inspections: For Real Estate Agents	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17810	Top 10 Most Common Home Defects: For Real Estate Ag	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Real Estate Prep School Inc

8113-A N Oak Trfwy
Kansas City MO 64118

www.realestateprepschool.com

Phone (816) 455-2087

Fax (816) 455-2097

Code REPREP

Ron Levin

realestateprepschool@yahoo.com

Alternate Location/Contact Inf

Course Offerings

		Hours	Classroom	Distance
E17359	1031 Tax-Free/Tax-Deferred Exchanges	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17361	Ethics and the Practice of Real Estate	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17521	MO Laws Governing the Transfer of Real Property	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17609	Code of Ethics & Standards of Practice	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17656	Sales Contract Key Issues & Red Flags	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17657	Fair Housing	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17676	Credit Score & Identity Theft	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
M17346	Required Salesperson and Broker Core: Brokerage Relati	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
M17347	Required Salesperson and Broker Core: Brokerage Relati	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
MB7348	Required Broker Core: Procedure Manual and Common V	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
MB7349	Required Broker Core: Procedure Manual and Common V	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
MB7651	Required Broker Core: Broker Supervision & Escrow Acct	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>

RealEstateCE.com

2070 Silver City Rd
Russellville TN 37860

RealEstateCE.com

Phone (888) 895-8839

Fax (888) 593-3516

Code RECE

Amy Zanzinger

support@realestatece.com

Alternate Location/Contact Inf

Amy@RealEstateCE.com

Course Offerings

		Hours	Classroom	Distance
E17643	Building Green	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17644	Doing the Right Thing-The Code	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17645	Personal Safety	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17664	Avoiding Common Mistakes	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17737	Floods and other Natural Hazards	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
M17728	Required Salesperson & Broker Core	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
MB7642	Required Broker Core: Management and Common Violati	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>

REALTORS LAND INSTITUTE-KS CHAPTER

9457 S UNIVERSITY BLVD #125
HIGHLANDS RANCH CO 80126
www.ksrli.com
Phone(303) 506-8805
Fax

Code RLI
Maggie Thomas
info@ksrli.com

Alternate Location/Contact Inf

Course Offerings

		Hours	Classroom	Distance
E17677	Land Investment Analysis	9	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17782	Real Estate Mapping Technologies & Techniques	8	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17792	Land 101 - Fundamentals of Land Brokerage	9	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
E17793	Tax Deferred 1031 Exchanges	8	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
E17794	Site Selection	9	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17795	Land Real Estate Development	9	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Realtors of South Central Kansas

170 W Dewey St
Wichita KS 67202
www.sckrealtors.com
Phone(316) 263-3167
Fax (316) 263-2832

Code RSCK
Cindi Ferguson
cindi@sckrealtors.com

Alternate Location/Contact Inf

Course Offerings

		Hours	Classroom	Distance
E17428	ABC's & 123's of the Purchase Contract	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17436	Boomers and Beyond: Working with an Aging Population	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17515	Military Relocation Professional	6	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17615	Financial Roundtable	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17680	e-PRO Day 1	6	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17684	Pricing Strategies: Mastering the CMA	6	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17698	Commercial Code of Ethics	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17759	Health & Fitness of Your Business: Prospecting for the He	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17760	Mechanics of a Mechanical Inspection	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17761	Detours & Dead Ends: Navigating Your Way to a Success	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17764	REALTOR CSI: Code of Ethics	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17770	Psychology of Listings: It's All About the Consultation	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17778	Real Estate Negotiation Expert	9	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17779	Senior Real Estate Specialist	9	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17790	Making the Grade: Advanced Contracts Course	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17791	Buyers Aren't Liars: Focusing on a Consumer Driven Expe	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17798	Real Estate Investing: Build Wealth Representing Investor	6	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17799	Getting to the Why: Strategic Negotiations	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>

M17753	Required Salesperson/Broker Core: Agency Toolbox Esse	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
MB7516	Required Broker Core: Leadership Safari	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
MB7754	Required Broker Core – RISK: Your Business is NOT a G	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Realty School of Kansas

3241 E Douglas
Wichita KS 67218

www.rsk.net

Phone (316) 685-3652

Fax (316) 682-4152

Code RSK

Larry Rickard

ldr685@cox.net

Alternate Location/Contact Inf

Course Offerings

		Hours	Classroom	Distance
MB7365	Required Broker Core - Money and Interest Rates and Bro	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>
MB7367	Required Broker Core - The Settlement Process: Debits a	4	<input type="checkbox"/>	<input checked="" type="checkbox"/>

Reece & Nichols Training Center

11601 Granada
Leawood KS 66211

www.training.reeceandnichols.com

Phone (913) 266-5635

Fax (913) 981-6897

Code REECEN

Kathy McCarty

kathymccarty@reeceandnichols.com

Alternate Location/Contact Inf

Course Offerings

		Hours	Classroom	Distance
E17384	Ninja Selling CRS	6	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17385	Fair Housing, Antitrust and Agency	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17386	Mold Education and Detection	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17387	The Code and the Law	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17388	Federal Fair Housing	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17389	Introduction to New Homes I	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17390	Introduction to New Homes IV	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17391	Negotiating Strategies for Real Estate	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17392	Environmental Concerns Associated with Real Estate Tra	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17393	Minimizing Risk to Environmental Health Hazard	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17394	MO Core: General Issues Regarding Real Estate Practice	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17395	Sold! The Revised Resale Contract of KCRAR	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17396	Code of Ethics	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17397	Agents and Home Inspections	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17398	Introduction to FHA	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17399	Keeping it Legal	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17400	SFR Designation Course - Short Sales and Foreclosures	6	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17401	Negotiate This!	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17402	Accredited Buyer Representative	9	<input checked="" type="checkbox"/>	<input type="checkbox"/>

E17403	Commercial Real Estate Law and Disorder	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17404	Renovation Lending	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17405	Selling HUD Homes	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17406	Successfully Selling HUD Homes	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17407	Generation Buy	6	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17408	Green 100: Real Estate for a Sustainable Future	6	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17409	BPOs: The Agent's Role in Valuation Process Course	6	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17410	Green 200: The Science of Green Building	6	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17411	Price-Valued and the Money Game	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17412	Pitfalls of Developing Real Estate	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17413	Green 300: Greening Your Real Estate Business	6	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17453	SRES: Seniors Real Estate Specialist Designation Course	9	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17474	Advanced Short Sales: Closing the Deal	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17576	CRS 201 Listing Strategies for the Residential Specialist	9	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17631	TILLA-RESPA Integrated Disclosures	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17632	CRS 202: Effective Buyer Sales Strategies	9	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17752	Real Estate Investing: Build Wealth Representing Investor	6	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17768	Safety and Defense	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17769	House Construction as a Selling Tool	9	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17772	Certified New Home Sales Professional (CSP)	9	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17802	Managing Online Transactions	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17803	Design/Build Solutions for Aging & Accessibility (CAPS II)	6	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17804	Marketing & Communication Strategies for Aging & Acces	6	<input checked="" type="checkbox"/>	<input type="checkbox"/>
M17381	Required Salesperson and Broker Core	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
M17382	Required Salesperson and Broker Core: Examples of Age	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
MB7383	Required Broker Core - Brokerage Relationships, Misrepr	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Renovation Lending School

15835 Switzer Rd
Overland Park, KS 66221

Phone (785) 691-7969

Fax

Code RLS

Troy Fairchild

troy@renosmadeeasy.com

Alternate Location/Contact Inf

Course Offerings

E17757 Renovation Loan Programs

Hours

3

Classroom

Distance

The CE Shop, Inc

5670 Greenwood Plaza Blvd Ste 420
 Greenwood Village CO 80111
www.theceshop.com
 Phone (888) 827-0777
 Fax (888) 708-8212

Code CESHOP
 Rebecca Piltingsrud
rebecca.piltingsrud@theceshop.com
 Dan Tracy dan@theceshop.com
 education@theceshop.com

Alternate Location/Contact Inf
 (720) 390-3805
support@theceshop.com

Course Offerings		Hours	Classroom	Distance
E17017	Sign Here: Contract Law on E-Signatures	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17018	Advocating for Short Sale Clients	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17137	Diversity: Your Kaleidoscope of Clients	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17139	From Contract to Keys: The Mortgage Process	6	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17140	Keeping it Honest: Understanding RE and Mortgage Fraud	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17141	Title and Escrow: Two Families, One Transaction	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17147	Today's MLS: New Paradigms, Better Results	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17148	Going Green: The Environmental Movement in Real Estate	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17149	Roadmap to Success: Business Planning for Real Estate	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17151	Real Estate Investors and Your Business	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17154	Seniors Real Estate Specialist (SRES designation course)	9	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17157	At Home with Diversity	8	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17158	Real Estate Marketing Reboot: Innovate>Relate>Differentiate	6	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17159	RPR: Real-Time Data, Market Knowledge, Informed Consumers	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17160	Generation Buy	6	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17494	Anatomy of Commercial Building	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17495	The Fundamentals of Commercial Real Estate	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17498	REO Properties: Responsibilities, Education & Opportunities	6	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17506	Client Advocacy in Commercial Real Estate	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17507	Investment Strategies in Commercial Real Estate	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17583	Protect Your Clients with Data Privacy & Security	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17584	Did You Serve - Identifying Homebuying Advantages for V	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17585	Code of Ethics: Good for Your Clients & Your Business	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17586	Military Relocation Professional Certification	6	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17591	Commercial Ethics	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17599	Discovering Commercial Real Estate	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17603	Expanding Housing Opportunities	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17604	Short Sales & Foreclosures: What Pros Need to Know	6	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17605	New Home Construction & Buyer Rep: Pros, Product, Pro	6	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17606	Home Sweet 2nd Home: Vacation, Inv, Luxury Properties	6	<input type="checkbox"/>	<input checked="" type="checkbox"/>

E17607	Accredited Buyer's Representative Designation Course	9	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17608	Seller Representative Specialist (SRS) Designation Cours	9	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17614	Personal Safety	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17663	REALTOR Code of Ethics Training	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17704	Pricing Strategies: Mastering the CMA	6	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17705	Real Estate Safety Matters: Safe Business=Smart Busine	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17706	Attracting Online Consumers: Listings and Syndication	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17773	Marketing, Advertising, and Social Media Compliance	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17774	Green Day 1: Resource-Efficient Homes: Retrofits, Remo	6	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17775	Green Day 2: Representing Buyers and Sellers of Resour	6	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17796	Code of Ethics in Action: Real-Life Applications	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17800	Marijuana in Real Estate	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17801	Working with Real Estate Investors: Understanding Invest	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
M17589	Required Salesperson & Broker Core: Taking the Mystery	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
MB7502	REQUIRED BROKER CORE: Commercial Landlord Repr	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
MB7503	REQUIRED BROKER CORE: Determining Value of Com	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
MB7590	Required Broker Core: Leadership Safari:Brokerage to Ne	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>

Training Cove

14301 N 87th St #106
 Scottsdale AZ 85260
www.trainingcove.com
 Phone (480) 517-1000
 Fax

Code TCOVE
 Steven Jordan
help@trainingcove.com

Alternate Location/Contact Inf

Course Offerings

		Hours	Classroom	Distance
A17721	Introduction to Property Appraisal	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17718	Building Green, Building Smart	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17719	Fair Housing for Real Estate Professionals	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
E17720	Drugs, Disasters and Other Disclosures	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
M17751	Required Salesperson and Broker Core	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>
MB7750	Required Broker Core	3	<input type="checkbox"/>	<input checked="" type="checkbox"/>

UMKC - Lewis White Real Estate Center

5110 Cherry St, Ste 217
 Kansas City MO 64110
 Phone (816) 235-6288
 Fax (816) 235-6569

Code UMKC
 James DeLisle
delislej@umkc.edu
 Danya Turkmani

Alternate Location/Contact Inf

(816) 235-5188

Course Offerings

		Hours	Classroom	Distance
E17414	Real Estate Trends and Investment Criteria	6	<input checked="" type="checkbox"/>	<input type="checkbox"/>

E17415	Legal Context of Real Estate Decision Making	9	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17416	Market Analysis	9	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Van Education

5345 Arapahoe Ave Ste 7

Boulder, CO 80303

www.vaned.com

Phone(800) 455-8349

Fax

Code VanEd

Caroline Litwinski

ahughes@ndira.com

Clay Malcolm 877-742-1270

Allison Hughes

Alternate Location/Contact Inf

New Direction IRA, 1070 W

Louisville, CO 80027

cmalcolm@ndira.com

Course Offerings

		Hours	Classroom	Distance
E17619	Broker's Guide to RE Purchases for IRAs & Qualified Plan	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Western Specialty Contractors

7401 Alabama Ave

St. Louis MO 63122

www.westernspecialtycontractors.co

Phone(636) 575-5044

Fax

Code WSC

Tanya Shepherd

tanyas@westerngroup.com

Alternate Location/Contact Inf

Course Offerings

		Hours	Classroom	Distance
E17811	Restoration and Waterproofing of Commercial Building Ex	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Wichita Area Builders Association

730 N Main

Wichita KS 67203

Phone(316) 265-4226

Fax

Code WABA

Wesley E. Galyon

debra@wabahome.com

Debra Moore

Alternate Location/Contact Inf

Course Offerings

		Hours	Classroom	Distance
E17438	Certified New Home Sales Professional	9	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17439	IRM IV - New Home Sales Management/Strategies/Trainin	9	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17440	Advanced CSP I	9	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17441	The Main Event(s) - Knock Out New Home Marketing	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17442	The Answer to the Question Is... Now!	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17443	10 Point Game Plan for Achieving Business Success in R	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17444	Closing the Sale	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17445	Creative Marketing vs Selling	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17446	25 Tough Market Home Selling Secrets	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17447	Creating Urgency in a Non-Urgent Housing Market	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17448	Effective Marketing on a Shoestring Budget	6	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17449	Internet Marketing: Taking New Home Sales to the Next L	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17450	Low Cost Marketing Strategies	6	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E17577	Selling the Newly Constructed Home	4	<input checked="" type="checkbox"/>	<input type="checkbox"/>



Wichita State University

185 Fairmount
Wichita KS 67206-0077

Code WSU
Dr. Stanley Longhofer
realestate@wichita.edu

Alternate Location/Contact Inf

Phone (316) 978-7163
Fax (316) 978-3263

Course Offerings

Hours

Classroom

Distance

MB7777 Required Broker Core: Land Development Due Diligence

3



If you need this list in a larger font or other accomodation, please email krec@ks.gov.