

KREC Approved Continuing Education Providers

Schools are listed alphabetically. Scroll through the pages to find available courses by school.

To search by topic: Click the keys "Ctrl-F" to open a Find box at the bottom of your screen. Then type a keyword (e.g., Commercial, Core).

1st Attempt (At Your Pace Online)

531 NE F Street
Grants Pass, OR 97526

www.ayporealestate.com

Phone(877) 724-6150

Fax

Tony Bowers

contact@atyourpaceonline.com

Tim Bell

Code ED0059

Alternate Location/Contact Inf

tim@atyourpaceonline.com

Course Offerings

| | | Hours | Classroom | Distance |
|--------|--|-------|--------------------------|-------------------------------------|
| E17617 | Equality and Money in Real Estate | 6 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17618 | Fair Housing, Financing & Legal Agreements | 9 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| M17624 | Required Salesperson & Broker Core | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| MB7621 | Required Broker Core: Trust Account & Brokerage Mgmt | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |

360 Training.Com

6801 N Capital of TX Hwy Ste 150
Austin TX 78731

www.360training.com

Phone(888) 360-8764

Fax (512) 853-2657

Mohammed Itratullah

mohammed.itratullah@360training.com

Jonny White

jonny.white@360training.com

Code ED0055

Alternate Location/Contact Inf

faisal.sarosh@360training.co

Course Offerings

| | | Hours | Classroom | Distance |
|--------|--------------------------------------|-------|--------------------------|-------------------------------------|
| A17457 | Estimating the Gross Living Area | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| A17460 | Real Estate Appraisal | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17454 | 1031 Real Estate Exchange | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17455 | Asset Management | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17456 | Deeds | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17458 | Home Inspection | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17459 | Liens, Taxes and Foreclosures | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17461 | Real Estate Math | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17462 | Real Property Ownership and Land Use | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17463 | Titles and Records | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |

Advanced Radon Technologies

640 Scott St

Valley Center KS 67147

advancedradontechnologies.com

Phone(316) 640-1146

Fax

Amy Anderson

amy@advancedradontechnologies.com

Code ED0058

Alternate Location/Contact Inf

Course Offerings

| | Hours | Classroom | Distance |
|---------------------------------------|-------|-------------------------------------|--------------------------|
| E17592 Radon Education in Real Estate | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |

Career Academy of Real Estate - Penfed Realty

12021 E 13th, Bldg 100

Wichita KS 67206

www.penfedks.com

Phone(316) 440-2244

Fax (316) 425-2766

Patty L Sanders

pattys@penfedrealty.com

Code ED0057

Alternate Location/Contact Inf

Course Offerings

| | Hours | Classroom | Distance |
|--|-------|-------------------------------------|--------------------------|
| E17466 NAR Code of Ethics | 4 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17467 Short Sale and the Consumer | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17468 Helping the Consumer Negotiate the Deal | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17469 Lawsuits and the Real Estate Transaction | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17470 Title Insurance and Closing: How to Protect and Better Se | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17471 Property Inspections, What a Consumer Should Know | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17472 Informing Customers on Radon Issues | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17473 ABC's of Mortgage Lending | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17482 Nailing it all Together | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17593 Understanding Flooring Related Issues for HomeOwners | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17722 Science of Remodeling | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| M17464 Required Salesperson & Broker Core | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| MB7465 Required Broker Core: Common Violations | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |

Career Education Systems Inc

8600 Ward Pkwy Ste 2080

Kansas City MO 64114

www.ceskc.com

Phone(800) 748-7715

Fax

Mark Barker

Wichita Code: ED0100

Online Code: ED0101

Code ED0002

Alternate Location/Contact Inf

3450 N Rock Road Ste 404

Wichita KS 67206

(316) 651-0652

www.cecheap.com

Course Offerings

| | Hours | Classroom | Distance |
|---------------------------------------|-------|-------------------------------------|--------------------------|
| A17106 Appraisal Essentials | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17037 Selling New Homes in the 2000s | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |

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|--------|--|---|-------------------------------------|-------------------------------------|
| E17038 | Showing Homes: Selling Without Misrepresentation | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17039 | Organizational Skills for the Fiduciary | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17040 | Making Contracts and People Understandable | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17041 | Monopoly - It's Not Just a Game Anymore | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17042 | Prospecting: Educating the Public About Real Estate Serv | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17043 | Financing in the 2000s | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17044 | Lawsuits | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17045 | Examining Offer: Changing "For Sale" to "Sold" | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17046 | Fair Housing - The Issue Isn't Black and White | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17047 | Home Styles and Design: What's Old, What's New | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17048 | Priced to Sell: It Can Be Done | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17049 | The Marketing Process: List to Sell | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17050 | New Home Construction | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17051 | New Home Construction | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17052 | Demonstrating Commercial Property with Power | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17053 | Pricing Commercial Property with Power | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17054 | Building a Real Estate Team | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17055 | Understanding Environmental Issues | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17056 | Contract for Deed: How to Use Effectively | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17057 | Lease Option/Purchase | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17058 | Getting Started in Office Property | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17059 | Understanding Agency I - Theory and Practice | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17060 | Understanding Agency II - Service Delivery (REBAC) | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17061 | Understanding Agency III - Marketing and Promotion (RE | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17062 | Understanding Agency IV - Relocation/Office Policy (REB | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17063 | Commercial Lawsuits: Be Careful Out There | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17064 | Commercial Leasing: Plugging Loopholes | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17065 | 1031 Exchanges | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17066 | 1031 Exchanges | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17067 | Contracts | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17068 | Home Inspections: Slaying the Deal Killer | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17069 | Scruples - A Guide to Ethical Decision Making | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17070 | Negotiating | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17071 | Real Estate Confronts Reality | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17072 | Service Power | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |

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|--------|--|---|-------------------------------------|-------------------------------------|
| E17073 | Listing Presentations That Sizzle | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17074 | Using Technology to Serve Real Estate Consumers | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17075 | Anatomy of a House | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17076 | Title Work: Avoiding Problems and Getting Deals Closed | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17077 | The Code of Ethics | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17078 | The Code of Ethics | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17079 | Missouri Core Curriculum: Real Property Law | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17080 | Missouri Core | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17081 | Non-Risky Business | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17082 | Property Management | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17083 | Commercial Code of Ethics | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17084 | Commercial Missouri Core | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17085 | Effective Negotiating for Real Estate Professionals - Part | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17086 | Effective Negotiating for Real Estate Professionals - Part | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17087 | Creating Wealth Through Residential Investing | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17088 | FHA Today | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17089 | Closing the Deal | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17090 | Survive and Thrive in a Declining Market | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17091 | Meth: What Every Agent Should Know | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17092 | Meth: What Every Agent Should Know | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17093 | Short Sales and Foreclosures | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17094 | Mortgage Fraud and RESPA | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17095 | Real Estate Law | 4 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17096 | Effective Negotiating | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17097 | Foreclosures and Short Sales | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17098 | Creating Wealth Through Residential Investing | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17099 | Missouri Core: Representation Options | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17100 | How to Attract More Buyers and Create More Sales | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17101 | Shopping Center Leasing: Going Green and Lease Negoti | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17102 | Missouri Core: Representation Options | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17103 | Credit Scores | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17104 | Short Sales and Foreclosures: What Real Estate Professi | 6 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17105 | Fair Housing | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17107 | Mortgage Fraud | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17108 | Broker Price Opinion Resource | 6 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |

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|--------|--|---|-------------------------------------|-------------------------------------|
| E17109 | Networking and Real Estate | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17110 | Staging a Home: Benefitting Clients and Customers Alike | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17111 | Economic Development Financing | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17477 | Certified Negotiation Expert | 9 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17551 | Identity Theft | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17552 | Representation Options in the Commercial Spotlight | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17566 | Virtual World: Protecting and Promoting Client Interests | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17703 | Why Do You Do What You Do? | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| M17032 | Required Salesperson & Broker Core | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| M17033 | Required Salesperson & Broker Core | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| M17557 | Required Salesperson & Broker Core: Commercial Spotlig | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| MB7034 | Required Broker Core: Managing Your Brokerage | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| MB7035 | Required Broker Core: Experienced Agent Issues | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| MB7036 | Required Broker Core | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| MB7556 | Required Broker Core: Commercial Spotlight | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |

Career Webschool (OnCourse Learning Corporation)

20225 Water Tower Boulevard, 4th Floor
 Brookfield, WI 53045
www.careerwebschool.com
 Phone (800) 532-7649
 Fax (770) 919-9979

Dana Taulli
realestate@careerwebschool.com
 direct 770-200-2521
dadams@oncourselearning.com

Code ED0096

Alternate Location/Contact Inf

dtauli@oncourselearning.co

| Course Offerings | | Hours | Classroom | Distance |
|-------------------------|--|-------|--------------------------|-------------------------------------|
| E17118 | Pricing Property to Sell | 6 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17119 | Basic Real Estate Finance | 6 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17120 | Methods of Residential Finance | 6 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17121 | Tax Advantages of Home Ownership | 6 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17122 | Tax Free Exchanges | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17123 | Ethics in Real Estate | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17124 | ADA and Fair Housing | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17125 | Real Estate Math | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17126 | Federal Law and Commercial Real Estate | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17128 | Income Capitalization Overview | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17129 | Sales Comparison Approach | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17130 | Cost Approach Overview | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17131 | Green Home Features | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |

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|--------|--|---|--------------------------|-------------------------------------|
| E17132 | Green Home Construction | 6 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| MB7112 | Required Broker Core - Business Management in a Real | 6 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| MB7113 | Required Broker Core - Commercial Finance and Investm | 6 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| MB7114 | Required Broker Core - Commercial Leases | 6 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| MB7115 | Required Broker Core - Commercial Sales and Exchange | 6 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| MB7116 | Required Broker Core - Principles of Commercial Real Est | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| MB7117 | Required Broker Core - Structuring Ownership in Commer | 6 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |

CLE International

7995 East Prentice Ave Ste 200
Greenwood Village, CO 80111
www.cle.com
Phone (303) 377-6600
Fax (303) 321-3620

Mark Rackley
mr@cle.com

Code ED0090

Alternate Location/Contact Inf

Course Offerings

E17789 Meyer on Leases

| Hours | Classroom | Distance |
|-------|-------------------------------------|--------------------------|
| 7 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |

Council of Residential Specialists

430 N Michigan Ave Ste 300
Chicago IL 60611
www.crs.com
Phone (800) 462-8841
Fax (312) 321-4440

Regina Harvey
rharvey@crs.com

Code ED0064

Alternate Location/Contact Inf

Ext 4440

Course Offerings

| Course Offerings | Hours | Classroom | Distance |
|--|-------|-------------------------------------|--------------------------|
| E17665 CRS 120 Converting Leads Into Closings | 8 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17666 CRS 121 Win-Win Negotiation Techniques | 8 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17667 CRS 122 Building a Team to Grow Your Business | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17668 CRS 200 Business Planning and Marketing for Residentia | 9 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17669 CRS 201 Listing Strategies for the Residential Specialist | 9 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17670 CRS 202 Effective Buyer Sales Strategies | 9 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17671 CRS 204 Buying and Selling Income Properties | 9 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17672 CRS 205 Financing Solutions to Close the Deal | 9 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17673 CRS 206 Technologies to Advance Your Business | 9 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17674 CRS 210 Building an Exceptional Customer Service Refer | 9 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17745 CRS 123 Mastering Relevant, Consumer-Focused Market | 8 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17746 CRS 124 Turning New Homes Into Ongoing Revenue | 8 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |

Dennis Walsh & Associates

2222 Colony Plaza
Newport Beach, CA 92660

Phone (949) 734-4252
Fax (949) 706-3502

Jenny Vita
jvita@sellnewhomes.com

Code ED0063

Alternate Location/Contact Inf

Course Offerings

| | | Hours | Classroom | Distance |
|--------|--|-------|-------------------------------------|-------------------------------------|
| E17627 | Certified New Home Specialist - Part One | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17628 | Certified New Home Specialist | 9 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17629 | Residential Construction Certified | 9 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |

Department of Veteran's Affairs

One Federal Dr
St Paul MN 55111

Phone (800) 827-0611
Fax (612) 970-5496

Tim Knutson
timothy.knutson@va.gov

Code ED0042

Alternate Location/Contact Inf
x3716

Course Offerings

| | | Hours | Classroom | Distance |
|--------|-----------------------------------|-------|-------------------------------------|--------------------------|
| E17174 | VA Home Loans Educational Seminar | 4 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |

dotloop

700 W Pete Rose Way #446
Cincinnati OH 45203

www.dotloop.com
Phone (513) 739-5397
Fax

Meghan Ferguson
mferguson@dotloop.com

Code ED0093

Alternate Location/Contact Inf

Course Offerings

| | | Hours | Classroom | Distance |
|--------|------------------------------|-------|-------------------------------------|-------------------------------------|
| E17797 | Managing Online Transactions | 3 | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |

Gaughan & Connealy

4400 College Blvd Ste 190
Overland Park KS 66211

www.MidwestEstatePlan.com
Phone (913) 262-2000
Fax (913) 904-1348

Christopher Gaughan
Chris@MidwestEstatePlan.com

Code ED0081

Alternate Location/Contact Inf

Course Offerings

| | | Hours | Classroom | Distance |
|--------|--|-------|-------------------------------------|--------------------------|
| E17689 | Listing Homes for Disabled or Deceased Clients | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |

Home Warranty, Inc.

PO Box 1

Rock Rapids, IA 51246

www.homewarrantyinc.com

Phone (877) 977-4949

Fax (866) 977-4949

Lauren Van't Hof

laurenv@homewarrantyinc.com

Code ED0091

Alternate Location/Contact Inf

Course Offerings

| | | Hours | Classroom | Distance |
|--------|--|-------|-------------------------------------|--------------------------|
| E17776 | The Insider's Guide to Home Warranties | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |

InterNACHI

1750 30th St Ste 301

Boulder, CO 80301

www.nachi.org

Phone (303) 225-9149

Fax

Benjamin Gromicko

education@internachi.org

Moranda Evans

Code ED0088

Alternate Location/Contact Inf

Course Offerings

| | | Hours | Classroom | Distance |
|--------|--|-------|--------------------------|-------------------------------------|
| E17762 | Home Energy Efficiency for Real Estate Professionals | 4 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17763 | Saving Home Energy for Real Estate Professionals | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |

Kansas Association of Realtors

3644 SW Burlingame Rd

Topeka KS 66611-2050

www.kansasrealtoreducation.com

Phone (800) 366-0069

Fax

Rod McIntyre

rmcintyre@kansasrealtor.com

Diane Denham

(785) 267-3610 Ext 2129

Code ED0007

Alternate Location/Contact Inf

(785) 267-3610

jhovey@kansasrealtor.com

Course Offerings

| | | Hours | Classroom | Distance |
|--------|---|-------|-------------------------------------|-------------------------------------|
| E17019 | Negotiation | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17020 | Stellar Seller Services | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17193 | Understanding the Residential Structure (GRI 102R) | 9 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17194 | Legal Environment of Real Estate (part of GRI 103R) | 4 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17195 | Legal Environment of Real Estate | 4 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17196 | Contract Law (part of GRI 103R) | 4 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17197 | NAR Code of Ethics and Kansas RE License Law - REAL | 4 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17198 | Real Estate Investment and Management (GRI 105R) | 9 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17200 | Environmental Issues in Your RE Practice | 8 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17201 | Introduction to Commercial RE Sales | 6 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17202 | Red Flags | 4 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17203 | Risk Management | 4 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17204 | Uncovering Mold in Real Estate | 4 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |

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|--------|---|---|-------------------------------------|-------------------------------------|
| E17205 | Legal Consideration for the Real Estate Professional (GRI | 8 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17207 | Taxation and the Real Estate Professional (GRI 107E) | 6 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17208 | Fundamentals of Investment Real Estate | 4 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17211 | Relocation is a Team Sport | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17212 | Code of Ethics "Behave Yourself" | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17213 | Tech Tips GRI 106E | 4 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17214 | Outlook E-Marketing Strategies (GRI 106R) | 4 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17215 | Fair Housing for the Residential Real Estate Professional | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17216 | Client Service: A meeting of the Minds (GRI 108) | 4 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17217 | Contract Law and Formation | 4 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17218 | Contract Law and Formation | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17219 | NAR Code of Ethics and the Kansas Real Estate License | 4 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17222 | Today's Technology for the RE Professional | 8 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17223 | Smart Business - Smart Money | 4 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17224 | How to Work with Real Estate Investment - Sellers | 4 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17225 | Real Estate Investing Made Easy | 4 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17226 | Price it Right: How to Determine What a Rental Property i | 4 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17227 | Exchangin Made Easy: How to do a Real Estate Exchang | 4 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17228 | Surefire Buyer Strategies | 4 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17229 | Foundations: How They Work and How to Keep Them Dr | 4 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17230 | Structural Concepts: Walls and Roofs | 4 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17231 | Understanding the Energy Envelope: Windows, Doors an | 4 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17232 | Finishes: Understanding Houses Inside and Out | 4 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17234 | Doing it Right: Smoothing the Process for Buyer and Selle | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17236 | The Code of Ethics: Our Promise of Professionalism | 4 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17237 | Customer Driven Service | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17238 | KCRAR Forms - Mastering the Changes | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17243 | KS Real Estate License Law and NAR Code of Ethics | 4 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17244 | Outlook E-Marketing Strategies | 6 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17500 | SKILLS TO SERVE TODAY'S SAVVY CONSUMER | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17564 | Mastering Real Estate Negotiating | 4 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17579 | Tax Considerations for Home Owners | 4 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17580 | Contract Law for Real Estate Professionals | 4 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17613 | Successful Buyer Client Systems | 4 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17622 | Successful Seller Client Systems | 4 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |

| | | | | |
|--------|---|---|-------------------------------------|-------------------------------------|
| E17623 | Real Estate Investing Made Clear | 4 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17685 | Safety Matters | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17723 | Beneath the Surface: Understanding the Anatomy of a Ho | 6 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17741 | Meeting the Needs of Buyers and Sellers | 4 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17755 | Fair Housing and Beyond | 4 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17783 | The Power of Metricity | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17784 | Working with Today's Buyers | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17785 | Pricing and Positioning Houses to Sell Quickly | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17786 | Extreme Disclosure 2017 | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17787 | Negotiate with Confidence: Get Results when Interests C | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17788 | These Walls Can Talk: Home Inspections and the Buyer | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17812 | Using RPR to Better Serve Buyers and Sellers with Data | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| M17175 | Required Salesperson & Broker Core | 4 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| M17176 | Required Salesperson & Broker Core (part of GRI 103R) | 4 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| M17177 | Required Salesperson & Broker Core | 4 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| M17178 | Required Salesperson & Broker Core | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| M17179 | Required Salesperson & Broker Core | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| M17180 | Required Salesperson & Broker Core - Commercial | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| M17181 | Required Salesperson & Broker Core: Agency Options | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| M17182 | Required Salesperson & Broker Core HS-QS | 4 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| MB7184 | Required Broker Core: Salesperson Supervision, RESPA | 4 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| MB7185 | Required Broker Core - Common Violations: Identify and | 4 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| MB7186 | Required Broker Core - Common Violations | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| MB7187 | Required Broker Core - Common Violations: Identify and | 4 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| MB7188 | Required Broker Core: Brokerage Management and Com | 4 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| MB7189 | Required Broker Core: Procedure Manual and Common V | 4 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| MB7190 | Required Broker Core: It's the Law: Common Violations | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| MB7191 | Required Broker Core: Broker Supervision and Common | 4 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| MB7504 | Required Broker Core: Supervision & Common Violations | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| MB7829 | Required Broker Core: Salesperson Supervision & Comm | 4 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |

Kansas Auctioneers Association

11345 W Carr Ct
Wichita KS 67209
www.kansasauctioneers.com
Phone (316) 208-6151
Fax

Cindi Ferguson
cindi@kansasauctioneers.com

Code **ED0066**
Alternate Location/Contact Inf

Course Offerings

| | | Hours | Classroom | Distance |
|--------|---|-------|-------------------------------------|--------------------------|
| E17758 | Elevating Your Real Estate Auction Service to the 2017 St | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |

Kansas City Regional Association of Realtors

One Hallbrook Place, 11150 Overbrook
Leawood KS 66211
www.kcrar.com
Phone (913) 498-1100
Fax (913) 498-1110

Alison Trevor
alison@kcrar.com

Code **ED0033**
Alternate Location/Contact Inf

Course Offerings

| | | Hours | Classroom | Distance |
|--------|---|-------|-------------------------------------|--------------------------|
| E17248 | Selling Real Estate Using Income Taxes | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17249 | Corporate Relocation: It's a Team Sport | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17252 | Behave Yourself! Mandatory Code of Ethics | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17254 | This New House | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17255 | The World of Warranties | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17256 | Inspection Insights | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17259 | Consumer Focused Seller Services | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17260 | Radon for the Real Estate Transaction | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17261 | Real Estate Auctions 101 | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17262 | Selling Foreclosures and REOs | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17263 | Inspection Insights II | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17264 | Less than 5 Years Experience? | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17266 | Don't Come Up Short | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17269 | Advanced Short Sales | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17271 | Expanding Housing Opportunities | 6 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17273 | Understanding Appraisers | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17276 | Mastering REO Transactions | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17277 | That Doggone Mold | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17491 | Stellar Seller Services | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17492 | At Home with Diversity | 6 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17495 | Negotiation | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |

| | | | | |
|--------|---|---|-------------------------------------|--------------------------|
| E17508 | Employer Assisted Housing | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17510 | New Home Construction | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17531 | Renovation Lending | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17554 | RPR: Showing Consumers the Truth | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17581 | Historic Properties | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17602 | KCRAR Resale Contracts | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17646 | Legislation Affecting Homeownership | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17647 | Safety Matters | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17678 | RPR Advanced: The Pricing Bullseye | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17726 | The Hispanic/Latino Market | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17756 | Retire the Fax Machine | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17765 | Fair Housing: Residential Professionals | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17828 | Managing Online Transactions | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| M17582 | Required Salesperson & Broker Core | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| MB7601 | Kansas Required Broker Core | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |

KSU Agricultural Economics Extension

KSU Waters Hall
Manhattan KS 66506-4023

Phone (785) 532-6702
Fax

Mykel Taylor
mtaylor@ksu.edu
Rich Llewelyn

Code ED0009

Alternate Location/Contact Inf

rvi@ksu.edu

Course Offerings

| | | Hours | Classroom | Distance |
|--------|--|-------|-------------------------------------|--------------------------|
| A17279 | Managers and Appraisers Winter Meeting | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| A17280 | Managers and Appraisers Summer Meeting | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17281 | Kansas Income Tax Institute | 6 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |

KSU Engineering Extension

133 Ward Hall
Manhattan KS 66506-2508

Phone (785) 532-6026
Fax

Bruce Snead
bsnead@ksu.edu

Code ED0011

Alternate Location/Contact Inf

Course Offerings

| | | Hours | Classroom | Distance |
|--------|-------------------------------------|-------|-------------------------------------|--------------------------|
| E17282 | Radon for Real Estate Professionals | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17283 | Radon for Real Estate Professionals | 4 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |

Lamunyon

1541 18th Rd
Clay Center KS 67432
www.lamunyon.com

Phone (785) 632-1259
Fax (785) 632-5766

Mike Lamunyon
mikelamunyon@gmail.com

Code ED0083

Alternate Location/Contact Inf
P O Box 444

Course Offerings

| | | Hours | Classroom | Distance |
|--------|---|-------|-------------------------------------|--------------------------|
| E17716 | Radon Gas: Impact on Health & Real Estate | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |

Lowry School of Real Estate

3636 Alpaca Road
Joplin MO 64804
www.lowryschoolofrealestate.com

Phone (877) 363-5596
Fax

Nancy Lowry
nancy@lowryschoolofrealestate.com

Code ED0013

Alternate Location/Contact Inf
(417) 624-5596
chuck@lowryschoolofrealest

Course Offerings

| | | Hours | Classroom | Distance |
|--------|-------------------------------------|-------|-------------------------------------|-------------------------------------|
| E17001 | Issues Facing Real Estate Licensees | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17296 | Listing Presentation | 4 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17297 | Listing Presentation | 4 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17298 | Listing Presentation | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17299 | Listing Presentation | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17300 | Representing the Buyer Client | 4 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17301 | Representing the Buyer Client | 4 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17302 | Representing the Buyer Client | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17303 | Representing the Buyer Client | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17304 | Fair Housing | 4 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17305 | Fair Housing | 4 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17306 | Fair Housing | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17307 | Fair Housing | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17308 | New Home Construction | 4 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17309 | New Home Construction | 4 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17310 | New Home Construction | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17311 | New Home Construction | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17312 | Code of Ethics | 4 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17313 | Code of Ethics | 4 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17314 | Code of Ethics | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17315 | Code of Ethics | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |

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|--------|---|---|-------------------------------------|-------------------------------------|
| E17316 | Environmental Issues: Mold, Radon and Lead | 4 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17317 | Environmental Issues: Mold, Radon and Lead | 4 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17318 | Environmental Issues: Mold, Radon and Lead | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17319 | Environmental Issues: Mold, Radon and Lead | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17320 | FHA Financing | 4 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17321 | Lawsuits | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17322 | Representation Options | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17323 | Representation Options | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17324 | Contract Issues | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17325 | Negotiating | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| M17284 | Required Salesperson and Broker Core | 4 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| M17285 | Required Salesperson and Broker Core | 4 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| M17286 | Required Salesperson and Broker Core | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| M17287 | Required Salesperson and Broker Core | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| MB7288 | Required Broker Core: Management | 4 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| MB7289 | Required Broker Core: Management | 4 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| MB7290 | Required Broker Core: Management | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| MB7291 | Required Broker Core: Management | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| MB7292 | Required Broker Core: Introduction to Commercial Real E | 6 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| MB7293 | Required Broker Core: Introduction to Commercial Real E | 6 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| MB7294 | Required Broker Core: Introduction to Commercial Real E | 4 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| MB7295 | Required Broker Core: Introduction to Commercial Real E | 4 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| MB7655 | Required Broker Core: Management/Audits - Contracts | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| MB7659 | Required Broker Core: Mgmt & Audits: Contracts | 4 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |

McKissock L.P.

218 Libert Street
 Warren, PA 16365
www.mckissock.com
 Phone (800) 328-2008
 Fax (814) 723-3016

Tom Davidson
nichole.boston@mckissock.com
 Nichole Boston

Code ED0052

Alternate Location/Contact Inf

Extension 113

(866) 739-7277

Course Offerings

| | | Hours | Classroom | Distance |
|--------|--|-------|--------------------------|-------------------------------------|
| E17335 | Basics of Green Building for Real Estate | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17527 | A New Look at Contract Law | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17571 | How to Work with RE Investors-Part 1 | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17572 | How to Work with RE Investors-Part 2 | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |

| | | | | |
|--------|---|---|--------------------------|-------------------------------------|
| E17594 | It's High Tide you Got the Facts abt Flood Insurance | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17595 | The End of the Paper Trail:How to Conduct Paperless Tra | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17620 | Liens, Taxes & Foreclosures | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17653 | Know the Code: Your Guide to the Code of Ethics | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17660 | The Basics of Land Management | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17661 | The New FHA Handbook for Real Estate Professionals | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17707 | Urbanization and the 18-hour City | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17708 | Real Estate Investing: Beyond the Basics | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17709 | Using Retirement Assets to Purchase Real Estate | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17710 | Crowd Funding in Real Estate | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17711 | Millennials are Changing Real Estate: Are You Ready? | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17712 | Affordable Housing Opportunities for Low-Moderate Inco | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17713 | Americans with Disabilities Act ADA | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17715 | Uncovering the Facts About Mortgage Financing | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17717 | National Marketing, Negotiations & Closing the Sale | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17727 | How Technology Can Ruin Your Real Estate Business | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17729 | Real Estate Safety: Protect Yourself and Your Client | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17766 | Finding Your Focus: Niche Marketing for Real Estate | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17771 | Going Green: Elements of an Eco-Friendly Home | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17780 | The Secrets of Residential Investing | 4 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17830 | Policy Issues Facing Brokerages Today | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| M17326 | Required Salesperson and Broker Core: KS BRRETA | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| MB7327 | Required Broker Core: Kansas Trust Fund Handling | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |

Military Mortgage Bootcamp

42705 Grand River Ave

Novi, MI, 48375

Phone(734) 395-7797

Fax

Michael Fischer

militarymortgagebootcamp@gmail.com

Code ED0089

Alternate Location/Contact Inf

Course Offerings

| | Hours | Classroom | Distance |
|--|-------|-------------------------------------|--------------------------|
| E17767 Presenting a VA Offer Sellers Will Accept | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |

Open Mortgage

7340 W 21st St Ste 101J

Wichita, KS 67205

www.mysmarterfinancing.com

Phone (316) 262-7766

Fax (866) 265-1046

Mike Gonzales

mikegonzales@openmtg.com

Code ED0086

Alternate Location/Contact Inf

Course Offerings

E17748 HECM for Purchase

Hours

3

Classroom



Distance



PDH Academy

P O Box 449

Pewaukee WI 53072

www.pdhacademy.com

Phone (888) 564-9098

Fax (888) 564-9098

Chloe Lorenz

pdhacademy@gmail.com

Code ED0067

Alternate Location/Contact Inf

Course Offerings

E17686 Green Housing Essentials

Hours

3

Classroom



Distance



E17700 Fair Housing Made Easy

3



E17701 Double Trouble Antitrust and Misrepresentation

3



M17688 Required Salesperson and Broker Core

3



MB7687 Required Broker Core: Successfully Managing Your Brok

3



MB7702 Required Broker Core - Management: Analyzing the Fina

4



Preferred Systems, Inc.

1341 West 6th Street

Erie, PA 16505

www.preferrededucation.com

Phone (888) 455-7437

Fax (814) 455-7026

Joseph Lewandowski

joe@preferrededucation.com

Code ED0094

Alternate Location/Contact Inf

Course Offerings

E17805 Avoiding the Aggravations of Home Inspections

Hours

3

Classroom



Distance



E17806 Managing the Home Inspection

3



E17807 Radon and Real Estate Transactions

3



E17808 Kitchen and Bath Appliances: What Real Estate Agents N

3



E17809 Residential Structural Inspections: For Real Estate Agents

3



E17810 Top 10 Most Common Home Defects: For Real Estate Ag

3



Real Estate Prep School Inc

8113-A N Oak Trfwy
Kansas City MO 64118

www.realestateprepschool.com

Phone(816) 455-2087

Fax (816) 455-2097

Ron Levin

realestateprepschool@yahoo.com

Code ED0034

Alternate Location/Contact Inf

Course Offerings

| | | Hours | Classroom | Distance |
|--------|--|-------|-------------------------------------|-------------------------------------|
| E17359 | 1031 Tax-Free/Tax-Deferred Exchanges | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17361 | Ethics and the Practice of Real Estate | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17521 | MO Laws Governing the Transfer of Real Property | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17609 | Code of Ethics & Standards of Practice | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17656 | Sales Contract Key Issues & Red Flags | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17657 | Fair Housing | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17676 | Credit Score & Identity Theft | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| M17346 | Required Salesperson and Broker Core: Brokerage Relati | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| M17347 | Required Salesperson and Broker Core: Brokerage Relati | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| MB7348 | Required Broker Core: Procedure Manual and Common V | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| MB7349 | Required Broker Core: Procedure Manual and Common V | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| MB7651 | Required Broker Core: Broker Supervision & Escrow Acct | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |

Real Estate Training Institute (Certified Training Institute)

3135 Logan Valley Rd
Traverse City MI 49684

www.realestatetraininginstitute.com

Phone(231) 943-2966

Fax (517) 827-4901

Jenny MacDowell

jenny@onlinecti.com

Code ED0099

Alternate Location/Contact Inf

Course Offerings

| | | Hours | Classroom | Distance |
|--------|--------------------------------|-------|--------------------------|-------------------------------------|
| E17813 | Code of Ethics | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17814 | Real Estate Contracts | 4 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17815 | Real Estate Disclosure Laws | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17816 | Environmental Issues | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17817 | Finance | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17818 | Fair Housing | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17819 | Lead Paint Awareness | 4 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17820 | Personal Safety & Self Defense | 4 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17822 | Taxes | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17823 | Risk Management | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |

| | | | | |
|--------|---|---|--------------------------|-------------------------------------|
| M17831 | Required Salesperson & Broker Core: Agency & Brokerag | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| MB7821 | Required Broker Core: Practical Brokerage | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |

RealEstateCE.com

2070 Silver City Rd
 Russellville TN 37860
RealEstateCE.com
 Phone(888) 895-8839
 Fax (888) 593-3516

Amy Zanzinger
support@realestatece.com

Code **ED0062**
 Alternate Location/Contact Inf

Amy@RealEstateCE.com

Course Offerings

| | | Hours | Classroom | Distance |
|--------|---|-------|--------------------------|-------------------------------------|
| E17643 | Building Green | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17644 | Doing the Right Thing-The Code | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17645 | Personal Safety | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17664 | Avoiding Common Mistakes | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17737 | Floods and other Natural Hazards | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17824 | Fair Housing for the Real Estate Industry | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17825 | Managing Conflicts with Tenants, Clients, and Employees | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17826 | The Millennials are Changing Real Estate! | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17827 | Tiny Homes and Other Alternative Properties | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| M17728 | Required Salesperson & Broker Core | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| MB7642 | Required Broker Core: Management and Common Violati | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |

REALTORS LAND INSTITUTE-KS CHAPTER

9457 S UNIVERSITY BLVD #125
 HIGHLANDS RANCH CO 80126
www.ksrli.com
 Phone(303) 506-8805
 Fax

Maggie Thomas
info@ksrli.com

Code **ED0068**
 Alternate Location/Contact Inf

Course Offerings

| | | Hours | Classroom | Distance |
|--------|---|-------|-------------------------------------|-------------------------------------|
| E17677 | Land Investment Analysis | 9 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17782 | Real Estate Mapping Technologies & Techniques | 8 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17792 | Land 101 - Fundamentals of Land Brokerage | 9 | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17793 | Tax Deferred 1031 Exchanges | 8 | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17794 | Site Selection | 9 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17795 | Land Real Estate Development | 9 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |

Realtors of South Central Kansas

170 W Dewey St

Wichita KS 67202

www.sckrealtors.com

Phone (316) 263-3167

Fax (316) 263-2832

Cindi Ferguson

cindi@sckrealtors.com

Code ED0069

Alternate Location/Contact Inf

Course Offerings

| | | Hours | Classroom | Distance |
|--------|---|-------|-------------------------------------|--------------------------|
| E17428 | ABC's & 123's of the Purchase Contract | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17436 | Boomers and Beyond: Working with an Aging Population | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17515 | Military Relocation Professional | 6 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17615 | Financial Roundtable | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17680 | e-PRO Day 1 | 6 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17684 | Pricing Strategies: Mastering the CMA | 6 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17698 | Commercial Code of Ethics | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17759 | Health & Fitness of Your Business: Prospecting for the He | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17760 | Mechanics of a Mechanical Inspection | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17761 | Detours & Dead Ends: Navigating Your Way to a Success | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17764 | REALTOR CSI: Code of Ethics | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17770 | Psychology of Listings: It's All About the Consultation | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17778 | Real Estate Negotiation Expert | 9 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17779 | Senior Real Estate Specialist | 9 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17790 | Making the Grade: Advanced Contracts Course | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17791 | Buyers Aren't Liars: Focusing on a Consumer Driven Exp | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17798 | Real Estate Investing: Build Wealth Representing Investor | 6 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17799 | Getting to the Why: Strategic Negotiations | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| M17753 | Required Salesperson/Broker Core: Agency Toolbox Esse | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| MB7516 | Required Broker Core: Leadership Safari | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| MB7754 | Required Broker Core – RISK: Your Business is NOT a G | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |

Realty School of Kansas

3241 E Douglas

Wichita KS 67218

www.rsk.net

Phone (316) 685-3652

Fax (316) 682-4152

Larry Rickard

ldr685@cox.net

Code ED0021

Alternate Location/Contact Inf

Course Offerings

| | | Hours | Classroom | Distance |
|--------|--|-------|--------------------------|-------------------------------------|
| MB7365 | Required Broker Core - Money and Interest Rates and Br | 4 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |

Reece & Nichols Training Center

11601 Granada

Leawood KS 66211

www.training.reeceandnichols.com

Phone (913) 266-5635

Fax (913) 981-6897

Kathy McCarty

kathymccarty@reeceandnichols.com

Code ED0035

Alternate Location/Contact Inf

Course Offerings

| | | Hours | Classroom | Distance |
|--------|--|-------|-------------------------------------|--------------------------|
| E17384 | Ninja Selling CRS | 6 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17385 | Fair Housing, Antitrust and Agency | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17386 | Mold Education and Detection | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17387 | The Code and the Law | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17388 | Federal Fair Housing | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17389 | Introduction to New Homes I | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17390 | Introduction to New Homes IV | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17391 | Negotiating Strategies for Real Estate | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17392 | Environmental Concerns Associated with Real Estate Tra | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17393 | Minimizing Risk to Environmental Health Hazard | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17394 | MO Core: General Issues Regarding Real Estate Practice | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17395 | Sold! The Revised Resale Contract of KCRAR | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17396 | Code of Ethics | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17397 | Agents and Home Inspections | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17398 | Introduction to FHA | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17399 | Keeping it Legal | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17400 | SFR Designation Course - Short Sales and Foreclosures | 6 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17401 | Negotiate This! | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17402 | Accredited Buyer Representative | 9 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17403 | Commercial Real Estate Law and Disorder | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17404 | Renovation Lending | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17405 | Selling HUD Homes | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17406 | Successfully Selling HUD Homes | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17407 | Generation Buy | 6 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17408 | Green 100: Real Estate for a Sustainable Future | 6 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17409 | BPOs: The Agent's Role in Valuation Process Course | 6 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17410 | Green 200: The Science of Green Building | 6 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |

| | | | | |
|--------|--|---|-------------------------------------|--------------------------|
| E17411 | Price-Valued and the Money Game | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17412 | Pitfalls of Developing Real Estate | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17413 | Green 300: Greening Your Real Estate Business | 6 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17453 | SRES: Seniors Real Estate Specialist Designation Course | 9 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17474 | Advanced Short Sales: Closing the Deal | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17576 | CRS 201 Listing Strategies for the Residential Specialist | 9 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17631 | TILLA-RESPA Integrated Disclosures | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17632 | CRS 202: Effective Buyer Sales Strategies | 9 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17752 | Real Estate Investing: Build Wealth Representing Investor | 6 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17768 | Safety and Defense | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17769 | House Construction as a Selling Tool | 9 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17772 | Certified New Home Sales Professional (CSP) | 9 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17802 | Managing Online Transactions | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17803 | Design/Build Solutions for Aging & Accessibility (CAPS II) | 6 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17804 | Marketing & Communication Strategies for Aging & Acces | 6 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| M17381 | Required Salesperson and Broker Core | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| M17382 | Required Salesperson and Broker Core: Examples of Age | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| MB7383 | Required Broker Core - Brokerage Relationships, Misrepr | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |

Renovation Lending School

15835 Switzer Rd
Overland Park, KS 66221

Phone (785) 691-7969

Fax

Troy Fairchild

troy@renosmadeeasy.com

Code ED0087

Alternate Location/Contact Inf

Course Offerings

| | | Hours | Classroom | Distance |
|--------|--------------------------|-------|-------------------------------------|--------------------------|
| E17757 | Renovation Loan Programs | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |

The CE Shop, Inc

5670 Greenwood Plaza Blvd Ste 420
Greenwood Village CO 80111

www.theceshop.com

Phone (888) 827-0777

Fax (888) 708-8212

Rebecca Piltingsrud

rebecca.piltingsrud@theceshop.com

Dan Tracy dan@theceshop.com

education@theceshop.com

Code ED0048

Alternate Location/Contact Inf

(720) 390-3805

support@theceshop.com

Course Offerings

| | | Hours | Classroom | Distance |
|--------|---|-------|--------------------------|-------------------------------------|
| E17017 | Sign Here: Contract Law on E-Signatures | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17018 | Advocating for Short Sale Clients | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17137 | Diversity: Your Kaleidoscope of Clients | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |

| | | | | |
|--------|--|---|--------------------------|-------------------------------------|
| E17139 | From Contract to Keys: The Mortgage Process | 6 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17140 | Keeping it Honest: Understanding RE and Mortgage Fraud | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17141 | Title and Escrow: Two Families, One Transaction | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17147 | Today's MLS: New Paradigms, Better Results | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17148 | Going Green: The Environmental Movement in Real Estate | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17149 | Roadmap to Success: Business Planning for Real Estate | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17151 | Real Estate Investors and Your Business | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17154 | Seniors Real Estate Specialist (SRES designation course) | 9 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17157 | At Home with Diversity | 8 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17158 | Real Estate Marketing Reboot: Innovate>Relate>Different | 6 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17159 | RPR: Real-Time Data, Market Knowledge, Informed Consumers | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17160 | Generation Buy | 6 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17494 | Anatomy of Commercial Building | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17495 | The Fundamentals of Commercial Real Estate | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17498 | REO Properties: Responsibilities, Education & Opportunities | 6 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17506 | Client Advocacy in Commercial Real Estate | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17507 | Investment Strategies in Commercial Real Estate | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17583 | Protect Your Clients with Data Privacy & Security | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17584 | Did You Serve - Identifying Homebuying Advantages for Veterans | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17585 | Code of Ethics: Good for Your Clients & Your Business | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17586 | Military Relocation Professional Certification | 6 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17591 | Commercial Ethics | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17599 | Discovering Commercial Real Estate | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17603 | Expanding Housing Opportunities | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17604 | Short Sales & Foreclosures: What Pros Need to Know | 6 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17605 | New Home Construction & Buyer Rep: Pros, Product, Process | 6 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17606 | Home Sweet 2nd Home: Vacation, Inv, Luxury Properties | 6 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17607 | Accredited Buyer's Representative Designation Course | 9 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17608 | Seller Representative Specialist (SRS) Designation Course | 9 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17614 | Personal Safety | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17663 | REALTOR Code of Ethics Training | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17704 | Pricing Strategies: Mastering the CMA | 6 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17705 | Real Estate Safety Matters: Safe Business=Smart Business | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17706 | Attracting Online Consumers: Listings and Syndication | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17773 | Marketing, Advertising, and Social Media Compliance | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |

| | | | | |
|--------|--|---|--------------------------|-------------------------------------|
| E17774 | Green Day 1: Resource-Efficient Homes: Retrofits, Remo | 6 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17775 | Green Day 2: Representing Buyers and Sellers of Resour | 6 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17796 | Code of Ethics in Action: Real-Life Applications | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17800 | Marijuana in Real Estate | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17801 | Working with Real Estate Investors: Understanding Invest | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| M17589 | Required Salesperson & Broker Core: Taking the Mystery | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| MB7502 | REQUIRED BROKER CORE: Commercial Landlord Repr | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| MB7503 | REQUIRED BROKER CORE: Determining Value of Com | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| MB7590 | Required Broker Core: Leadership Safari:Brokerage to Ne | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |

Training Cove

14301 N 87th St #106

Scottsdale AZ 85260

www.trainingcove.com

Phone(480) 517-1000

Fax

Steven Jordan

help@trainingcove.com

Code ED0084

Alternate Location/Contact Inf

Course Offerings

| | | Hours | Classroom | Distance |
|--------|--|-------|--------------------------|-------------------------------------|
| A17721 | Introduction to Property Appraisal | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17718 | Building Green, Building Smart | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17719 | Fair Housing for Real Estate Professionals | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| E17720 | Drugs, Disasters and Other Disclosures | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| M17751 | Required Salesperson and Broker Core | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| MB7750 | Required Broker Core | 3 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |

UMKC - Lewis White Real Estate Center

5110 Cherry St, Ste 217

Kansas City MO 64110

Phone(816) 235-6288

Fax (816) 235-6569

James DeLisle

delislej@umkc.edu

Danya Turkmani

Code ED0047

Alternate Location/Contact Inf

(816) 235-5188

Course Offerings

| | | Hours | Classroom | Distance |
|--------|--|-------|-------------------------------------|--------------------------|
| E17414 | Real Estate Trends and Investment Criteria | 6 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17415 | Legal Context of Real Estate Decision Making | 9 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17416 | Market Analysis | 9 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |

Van Education

5345 Arapahoe Ave Ste 7

Boulder, CO 80303

www.vaned.com

Phone(800) 455-8349

Fax

Caroline Litwinski

ahughes@ndira.com

Clay Malcolm 877-742-1270

Allison Hughes

Code ED0060

Alternate Location/Contact Inf

New Direction IRA, 1070 W

Louisville, CO 80027

cmalcolm@ndira.com

Course Offerings

| | | Hours | Classroom | Distance |
|--------|--|-------|-------------------------------------|--------------------------|
| E17619 | Broker's Guide to RE Purchases for IRAs & Qualified Plan | 4 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |

Western Specialty Contractors

7401 Alabama Ave

St. Louis MO 63122

www.westernspecialtycontractors.co

Phone(636) 575-5044

Fax

Tanya Shepherd

tanyas@westerngroup.com

Code ED0095

Alternate Location/Contact Inf

Course Offerings

| | | Hours | Classroom | Distance |
|--------|---|-------|-------------------------------------|--------------------------|
| E17811 | Restoration and Waterproofing of Commercial Building Ex | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |

Wichita Area Builders Association

730 N Main

Wichita KS 67203

Phone(316) 265-4226

Fax

Wesley E. Galyon

debra@wabahome.com

Debra Moore

Code ED0025

Alternate Location/Contact Inf

Course Offerings

| | | Hours | Classroom | Distance |
|--------|---|-------|-------------------------------------|--------------------------|
| E17438 | Certified New Home Sales Professional | 9 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17439 | IRM IV - New Home Sales Management/Strategies/Traini | 9 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17440 | Advanced CSP I | 9 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17441 | The Main Event(s) - Knock Out New Home Marketing | 4 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17442 | The Answer to the Question Is... Now! | 4 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17443 | 10 Point Game Plan for Achieving Business Success in R | 4 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17444 | Closing the Sale | 4 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17445 | Creative Marketing vs Selling | 4 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17446 | 25 Tough Market Home Selling Secrets | 4 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17447 | Creating Urgency in a Non-Urgent Housing Market | 4 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17448 | Effective Marketing on a Shoestring Budget | 6 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17449 | Internet Marketing: Taking New Home Sales to the Next L | 3 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17450 | Low Cost Marketing Strategies | 6 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| E17577 | Selling the Newly Constructed Home | 4 | <input checked="" type="checkbox"/> | <input type="checkbox"/> |

Wichita State University

185 Fairmount
Wichita KS 67206-0077

Phone (316) 978-7163
Fax (316) 978-3263

Dr. Stanley Longhofer
realestate@wichita.edu

Code ED0026

Alternate Location/Contact Inf

Course Offerings

MB7777 Required Broker Core: Land Development Due Diligence

Hours

3

Classroom

Distance

If you need this list in a larger font or other accomodation, please email krec@ks.gov.