New Education and Advertising Requirements

The Commission adopted several regulations after conducting a public hearing during the January 6, 2020 Commission meeting. These changes take effect July 1, 2020.

Advertising. Affiliated licensees will be prohibited from including in an advertisement a name or team name which:

- Uses the terms “realty,” “brokerage,” “company,” or other terms that can be construed as a separate real estate company from their supervising broker’s company;
- Is more than 2x greater in font size than the supervising broker’s business name in the advertisement; and
- Is not adjacent to the supervising broker’s trade name or business name in any digital advertisement.

Education Standards for Licensees:

- Repeal requirement for “broker core” course. The 12 hours of CE required for renewal will consist of at least three mandatory hours titled "Kansas Required Core" and nine elective hours. The Kansas Required Core replaces the "salesperson/broker core." An existing "salesperson/broker core" course taken before July 1 will transfer to the Kansas Required Core. An existing “broker core” course taken before July 1 will transfer to elective credit.
- Allow for three hours of elective CE credit during a renewal period to be earned by attending a Commission meeting.

Education Standards for Schools:

- Require schools to electronically submit all course rosters to the Commission within five days (previously seven) of course completion.
- Repeal instructor approval requirements.
- Prohibit schools from advertising an approved course under a school name that is not approved by the Commission.

The complete text is available on the KREC website.

Commission Leadership Changes

Errol Wuertz was appointed Chair of the Kansas Real Estate Commission at the January 6, 2020 meeting. Bryon Schlosser was appointed Vice Chair.

Education Reminder: Broker Applicants

The 30-hour “Kansas Real Estate Broker Management” course is required for new broker applicants in addition to the 30-hour “Kansas Real Estate Broker Fundamentals” course. Find pre-license course information on the KREC website.
Reporting Requirements
by Stacey Serra | Legal Assistant
K.A.R. 86-3-15. Reporting of Information states that certain information is required to be reported to the Commission within 10 days of occurrence. The regulation was revised effective December 21, 2018 so even if you are already aware of these requirements, you may want to review them again. Failing to comply with the regulation could result in disciplinary action. Information which must be reported to the Commission includes:

- Any felony or misdemeanor arrest or charge. It does not matter if you have not been convicted. You may report this information on Form REL-700 or send an email to krec@ks.gov.

- Any name or contact information change, including your email address. This is especially important if you have elected to receive electronic service. No hard copies will be mailed to you. You may update your contact information through the online licensing portal.

- ANY disciplinary action taken against ANY professional license you hold in ANY state.

- Any denial of any professional license in any state.

New Features in MyLicense E-Gov

To improve the licensees’ experience and continue going paperless, KREC recently released several enhancements to the E-Gov online portal. The following requests can be submitted electronically any time of day:

- Company Affiliation Change (License Transfer)
- Status Change (Deactivate/Reactivate)
- Licensee Name Change
- Add or Remove Company Affiliation
- Pocket Card Request (download or print a new card in real time)

When a licensee submits a request that requires supervising broker approval, the system will notify the broker to provide their acknowledgment, notify the licensee when payment is due (if applicable), and process the request automatically once the necessary information is received.*

Guidance documents are embedded in E-Gov and available in the Forms Library.

*NOTE: Some requests require staff review and will not process automatically. Examples include requests from licensees with restrictions and/or conditions, reactivations for licensees who have been inactive for more than five years, and deactivation of a supervising broker license.

Disciplinary Actions

Below are disciplinary actions with effective dates of November 1, 2019 or later with respect to revocations, suspensions, and aggregate fines of greater than $500.

<table>
<thead>
<tr>
<th>Docket Number</th>
<th>Last Name</th>
<th>First Name</th>
<th>License Number</th>
<th>Violation</th>
<th>Legal Action</th>
<th>Effective Date</th>
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<tr>
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<td>Brocker</td>
<td>John</td>
<td>00014351</td>
<td>BRRETA</td>
<td>Fine</td>
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<td>Carbajal</td>
<td>Alex</td>
<td>00220297</td>
<td>Failure to Supervise</td>
<td>Fine</td>
<td>11/08/19</td>
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<td>19-7826</td>
<td>Collard</td>
<td>Zachary</td>
<td>00239074</td>
<td>Prohibited Act</td>
<td>Suspension</td>
<td>12/16/19</td>
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<td>Edwards</td>
<td>Donald</td>
<td>00230599</td>
<td>Audit</td>
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<td>Gann</td>
<td>Jason</td>
<td>00239720</td>
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<td>Lesley</td>
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<td>Josh</td>
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