

MINUTES OF THE MEETING
Kansas Real Estate Commission
October 8, 2025

The Kansas Real Estate Commission held its regular meeting on Wednesday, October 8th, 2025, in-person and via Zoom teleconference in conjunction with the 2025 Kansas Association of REALTORS conference in Wichita.

Commission Members Present:

Natalie Moyer, Chairperson
Bryon Schlosser, Member
Marsha McConnell, Member
Jacqueline Kelly, Vice-Chairperson
Kathleen Minden, Member

Staff Present:

Erik Wisner, Executive Director
Amber Nutt, Licensing and Education Director
Lindsey Bowes, Legal Assistant
Tasha Coleman, Real Estate Specialist/Investigator
Madison Collazo, Senior Education and Licensing Specialist
Kiereon Sisney, Real Estate Specialist
Lynn Comfort, Real Estate Specialist
Tasha Sailer, Compliance Director

Kansas Real Estate Commission Legal Counsel:

Joseph Behzadi, Assistant Attorney General
Paul Keithley, Assistant Attorney General

Members of the Public:

Heather Gray	Michel Battles	Steve Metarelis	Katelyn Taylor	Lauren Sams
Steve Kornspan	Maranda DeSanto	Mark Barker	Paige Moyer	Bud Cortner
Vern Jarboe	Jon Quincy	Crystal Swearingen	Lori Rogge	Josh Waters
Tyler Francis	Andrew Mall	Ana Mendonca	Lance Ferguson	Mark Tomb
Mike McGrew	Matt Ritchie	Jon Fort		

Call to Order

Ms. Moyer called the meeting to order at 8:00 a.m.

Approval of the Minutes of the August 4, 2025 Meeting

Mr. Schlosser moved to approve the minutes of the August 4, 2025, meeting. Ms. Kelly seconded the motion. Motion carried unanimously.

Licensing, Education and Communication Report

As of August 2025, there are 18,639 licensees, which is a decrease of 354 compared to August 2024. There are 16,950 active licenses (13,712 Salesperson, 3,238 Broker), 743 inactive licenses (674 Salesperson, 69 Broker),

943 expired renewable licenses (842 Salesperson, 101 Broker), and 3 suspended licenses (1 Salesperson, 2 Broker). There are a total of 2,433 open offices (2,229 Company and 204 Branch offices). Staff have approved 1 pre-license course and 13 continuing education courses in FY26. Pearson VUE has administered 686 exams with an overall pass rate of 64% in FY26.

Compliance Report

Staff have closed 106 complaints and completed 183 compliance reviews (123 with transactions and 60 with no transactions) so far in FY26.

Mr. Schlosser asked Ms. Sailer if there are upcoming virtual compliance courses scheduled. Ms. Sailer provided the schedule, including the scheduled virtual courses.

Ms. Kelly asked Ms. Sailer if the number of compliance reviews in process are typical for the Compliance department. Ms. Sailer clarified the number of compliance reviews include reviews at all stages of the compliance review process, making the report's figure typical for the Compliance department.

Director's Report

The real estate fee fund balance as of September 27, 2025, is \$1,517,640 which is down \$30,000 from July 1, 2025. Real estate fee fund receipts for FY26 are \$339,796 and real estate fee fund expenditures for FY26 are \$356,585.

Mr. Wisner provided performance metrics included in the FY26-27 budget submission.

Mr. Wisner provided information regarding the legislative post audit IT security audit which began on July 22, 2025. Mr. Wisner is waiting for draft audit findings.

Mr. Wisner provided an update on the Accela licensing system transition and pending deliverables and budget.

Mr. Wisner requested Commission member guidance for staff on additional follow-up or information needed for the Commission to discuss licensee's personal interest disclosure initially presented during the August 4, 2025 Commission meeting. Commission members have requested staff provide draft language for consideration at a future Commission meeting.

Mr. Wisner provided information on enacted legislation which requires every state agency to submit a report to the Joint Committee on Administrative Rules and Regulations summarizing its rules review and stating whether each agency regulation remains necessary or should be revoked. The Kansas Real Estate Commission's report is due July 15, 2026. The report will be compiled by staff and presented to the Commission at a future Commission meeting.

Mr. Wisner provided an update on staff's attendance at the ARELLO Annual Meeting. Mr. Wisner announced Amber Nutt, Licensing and Education Director, has been elected to serve on ARELLO's Board of Directors.

Mr. Wisner proposed 2026 Commission meeting dates.

Appointment of a new I-Team member

Ms. Moyer nominated Ms. Minden to serve on the Commission's Investigative Team. Mr. Schlosser seconded the motion. Motion carried unanimously.

Public Comment

Matt Ritchie praised the Kansas Real Estate Commission for its involvement within ARELLO.

Lori Rogge asked the Commission to review FinCEN requirements and the possibility of requiring disclosure in a purchase contract. Ms. Rogge additionally requested the Commission consider any assistance with combatting real estate scams and cyber fraud happening in Kansas.

Josh Waters requested the Commission take into consideration commercial real estate transactions and those licensees who are owners of LLCs when considering any changes to licensee's personal interest disclosure requirements in a purchase contract

Adjournment

The meeting adjourned at 8:52 a.m.