

**MINUTES OF THE MEETING**  
Kansas Real Estate Commission  
December 15, 2025

The Kansas Real Estate Commission held its regular meeting on Monday, December 15, 2025, in-person and via Zoom teleconference at the Kansas Real Estate Commission office.

**Commission Members Present:**

Natalie Moyer, Chairperson  
Bryon Schlosser, Member  
Marsha McConnell, Member  
Jacqueline Kelly, Vice-Chairperson  
Kathleen Minden, Member

**Staff Present:**

Erik Wisner, Executive Director  
Amber Nutt, Licensing and Education Director  
Lindsey Bowes, Legal Assistant  
Tasha Coleman, Real Estate Specialist/Investigator  
Breanna Lindstrom, Real Estate Specialist  
Madison Collazo, Senior Education and Licensing Officer  
Kiereon Sisney, Real Estate Specialist  
Lynn Comfort, Real Estate Specialist  
Tasha Sailer, Compliance Director  
Heather Gillie, Licensing Assistant  
Lisbeth Henrikson, Real Estate Specialist

**Kansas Real Estate Commission Legal Counsel:**

Joseph Behzadi, Assistant Attorney General  
Paul Keithley, Assistant Attorney General  
Spencer Taylor, First Assistant Attorney General  
Angela Stockdale, Legal Assistant

**Members of the Public:**

Ana Mendonca	Katelyn Taylor	Mark Tomb	Mark Barker	Todd Woodburn
Lauren Sams	Kathy McCarty	Tim Cossaart	Josh Waters	Erin B
Maranda DeSanto	Adam Crowder	Chris Fosgate		

**Call to Order**

Ms. Moyer called the meeting to order at 9:01 a.m.

**Approval of the Minutes of the October 8, 2025 Meeting**

Ms. McConnell moved to approve the minutes of the October 8, 2025, meeting. Ms. Minden seconded the motion. Motion carried unanimously.

**Hearing of Victoria Smith, Docket 26-0126**

**Hearing of Aubrey Goertz, Docket 26-0265**

### **Licensing, Education and Communication Report**

Staff have approved 1 pre-license course and 32 continuing education courses in FY26. Pearson VUE has administered 1,562 exams with an overall pass rate of 63% in FY26.

Ms. Nutt provided an update on the creation of the asynchronous distance compliance courses.

As of December 2025, there are 18,501 licensees, which is a decrease of 212 compared to December 2024. There are 16,859 active licenses (13,633 Salesperson, 3,226 Broker), 731 inactive licenses (661 Salesperson, 70 Broker), 905 expired renewable licenses (796 Salesperson, 109 Broker), and 6 suspended licenses (5 Salesperson, 1 Broker). There are a total of 2,441 open offices (2,235 Company and 206 Branch offices).

### **Compliance Report**

Staff have closed 153 complaints and completed 275 compliance reviews (171 with transactions and 89 with no transactions) so far in FY26.

Ms. Sailer provided a draft of language for the proposed disclosure of licensee personal interest regulation change to the Commission for review and guidance. Ms. Minden asked for clarification on the “effective date” for the language inclusion. Ms. Moyer provided feedback on the clarity of each option, with the focus on ensuring any proposed language is clear to the consumer. Mr. Schlosser provided feedback regarding the ability to comply with the proposed changes in a commercial transaction. Ms. Kelly and Mr. Schlosser discussed the use of required or suggested language in a commercial transaction. Ms. Minden provided feedback on the checkbox clarity in a residential transaction. Mr. Wisner provided clarification on the difference between a Commission recommended resource and a regulation that requires the exact language for a disclosure. The Commission requested an attorney-reviewed draft of both Option A and Option B to be provided to the Commission for approval at a future meeting.

Maranda DeSanto, Chief Executive Officer of the Kansas Association of REALTORS, shared the association has drafted forms and are awaiting Commission guidance on how to move forward with additional disclosure of license interest. Ms. DeSanto asked that a sample form to be created alongside any upcoming regulation change.

Compliance courses are scheduled for March 10, 2026 for BRRETA and February 26, 2026 for Broker Supervision.

### **Director’s Report**

The real estate fee fund balance as of November 30, 2025, is \$1,556,497 which is up \$19,065 from July 1, 2025. Real estate fee fund receipts for FY26 are \$579,081 and real estate fee fund expenditures for FY26 are \$553,721. Ms. Moyer asked if there was a way to know the number of applicants which have paid the application and fingerprint fees but have not completed the application process. Mr. Wisner plans to provide additional information on this question in a future commission meeting.

Mr. Wisner provided performance metrics included in the FY26-27 budget submission.

Mr. Wisner provided an update on possible topics for the 2026 Kansas legislative session.

Mr. Wisner provided an update on the Accela licensing system transition and pending deliverables and budget.

Mr. Wisner provided information on the Legislature's 5-year regulation review report which is due July 15, 2026.

Mr. Wisner presented a letter from the Kansas State Attorney General relating to the Kansas Land and Military Installation Protection Act. Mr. Wisner recommended providing information on the Kansas Land and Military Installation Protection Act in a future Commission newsletter.

Mr. Wisner provided an update on a title/deed fraud information task force.

Mr. Schlosser moved that the Commission designate and delegate to the Executive Director its authority to provide testimony to the Legislature or answers to Legislators or Legislative Committees, during the 2026 Legislative Session, including any 2026 Special Session, on policies decided by the Kansas Real Estate Commission. Further, I move that the Executive Director is required to notify the Commission of the testimony or answers at the next meeting. Ms. Minden seconded the motion. The motion carries unanimously.

Ms. Kelly moved that the Commission designate and delegate to the Chairperson, or the Vice Chairperson, its authority to provide testimony or answers to Legislators or Legislative Committees, during the 2026 Legislative Session, including any 2026 Special Session, on policies that have not been finally determined by the Commission but requires an immediate response by the Commission to the requestor. Any testimony or answers to Legislators or Legislative Committees from the Chairperson, or the Vice Chairperson as the case may be, may be conveyed through the Executive Director. Further, I move that the Chairperson, or the Vice Chairperson as the case may be, is required to notify the Commission of the testimony or answers at the next meeting, whether at a special meeting or at the regularly scheduled meeting. If the Commission approves of the testimony or answers provided, the Chairperson, or the Vice Chairperson shall obtain ratification by the Commission. If the Commission disapproves of the testimony or answers provided, the Chairperson, or the Vice Chairperson shall immediately withdraw the prior testimony or answers and shall provide the requestor with the Commission's approved policy. Ms. McConnell seconded the motion. The motion carries unanimously.

Mr. Schlosser asked for resources and information on how to report cybercrime and fraud be provided in a future Commission newsletter.

#### **Executive Session – Information Security Matters**

Ms. Minden moved the Commission recess into executive session. The justification is to discuss matters relating to security measures that protect the information system of a public body or agency, and which security measures would be jeopardized if discussed in an open meeting, pursuant to K.S.A. 75-4319(b)(12)(C). The subject is the Legislative Post Audit IT Security Audit Report for the Kansas Real Estate Commission. We require Erik Wisner, Executive Director, Joseph Behzadi, Assistant Attorney General, and Paul Keithley, Assistant Attorney General, to be admitted to the executive session to aid the Commission in its discussions. The Commission will reconvene the open meeting at 700 SW Jackson St., Suite 404, Topeka, KS 66603 in 15 minutes at 11:30 a.m. Ms. Kelly seconded the motion. The motion carries unanimously.

The Commission went into executive session at 11:15 a.m.

The meeting reconvened at 11:30am.

#### **Executive Session – Privileged Attorney-Client Communications**

Ms. McConnell moved the Commission recess into executive session. The justification for closing the meeting is for consultation with the Commission's counsel about matters privileged in the attorney-client relationship pursuant to K.S.A. 75-4319(b)(2). The subject to be discussed is legal advice concerning matters relating to the application review process. We require Joseph Behzadi, Assistant Attorney General, Paul Keithley, Assistant Attorney General, and Erik Wisner, Executive Director, to be admitted to the executive session to aid the Commission in its discussions. The Commission will reconvene the open meeting at 700 SW Jackson St., Suite 404, Topeka, KS 66603 in 35 minutes at 12:15 p.m. Mr. Schlosser seconded the motion. The motion carries unanimously.

The Commission went into executive session at 11:40am.

The meeting reconvened at 12:15pm.

Ms. McConnell moved the Commission recess into executive session. The justification for closing the meeting is for consultation with the Commission's counsel about matters privileged in the attorney-client relationship pursuant to K.S.A. 75-4319(b)(2). The subject to be discussed is legal advice concerning matters relating to the application review process. We require Joseph Behzadi, Assistant Attorney General, Paul Keithley, Assistant Attorney General, and Erik Wisner, Executive Director, to be admitted to the executive session to aid the Commission in its discussions. The Commission will reconvene the open meeting at 700 SW Jackson St., Suite 404, Topeka, KS 66603 in 15 minutes at 12:30 p.m. Ms. Minden seconded the motion. The motion carries unanimously.

The Commission went into executive session at 12:15pm.

The meeting reconvened at 12:30pm.

Ms. McConnell moved that Ms. Kelly be assigned to review all broker applications to make an initial decision until February 2, 2026 or the next meeting of the Commission and that the Executive Director draft revisions to the application approval guidelines that delegate authority for staff to approve certain applications to be presented on February 2, 2026 or the next meeting of the Commission. Mr. Schlosser seconded the motion. Mr. Schlosser asked if the initial decision designation should also include salesperson applications. Ms. McConnell amended her motion to include all applications. Ms. Minden seconded the motion. The motion carries unanimously.

### **KORA/KOMA Training**

### **Adjournment**

The meeting adjourned at 1:21pm.